

ARMSTRONG CEILING RELATIVE COST GUIDE

COSTS ARE ESTIMATED AND OFFERED FOR COMPARISON AMONG PRODUCT OPTIONS ONLY.
ESTIMATES ARE BASED ON TYPICAL 20,000-40,000SF PROJECTS. COSTS MAY VARY SIGNIFICANTLY
WITH PROJECT SIZE. INSTALLATION BASED ON IBC SEISMIC DESIGN CATEGORY A & B PROJECTS.
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REVIEW "IMPORTANT NOTES & CAUTIONS" AT THE END OF THIS GUIDE

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| ITEM(S) | ITEM NUMBER(S) | EST. INSTALLED COST RANGE/SQFT |
|-----------------------------------------------------------------------------------------------|------------------------|--------------------------------|
| A * ARMATUFF LAY-IN 2X4 | 860 | \$3.00 |
| * ARMATUFF FIRE GUARD 2X4* | 862/FG GRID | \$3.40 |
| C * CERAMAGUARD NONPERF. 2X4 | 605 | \$4.10 |
| - ON ALL ALUMINUM GRID SYSTEM | 605/AL7200 | \$5.05 |
| * CIRRUS: | | |
| -ANGLED TEGULAR | 584 | \$3.25 |
| -ANGLED TEGULAR COLOR | 584CM,CR,HA,PL,YS | \$3.70 |
| -CAC 40 TEGULAR 9/16" | 576 | \$4.05 |
| -BEVELED TEGULAR 9/16" | 589 | \$3.30 |
| -BEVELED TEGULAR COLOR | 589CM,CR,HA,PL,YS | \$3.80 |
| -BEVELED TEG ON SILHOUETTE GRID | 589/7600 | \$4.00 |
| -LAY-IN 2X2 | 574 | \$3.05 |
| -BEADED | 561/562/623 | \$4.20 |
| -BORDERS (25% CARVED PANELS) | R300, R100, ETC | \$4.95 |
| -CHAMFERED | 557/627 | \$4.20 |
| -CLASSIC MOTIFS | 524/526 | \$8.90 |
| -CLASSIC STEP | 591/585 | \$4.95 |
| -CONCEALED TILE (12X12) | 580 | \$6.70 |
| -FG TEGULAR 2X2* | 578/FG GRID | \$4.05 |
| -OPEN PLAN | 558 | \$3.90 |
| -SECOND LOOK I,II,III | 512/513/514 | \$3.55 |
| -THEMES (25% CARVED PANELS) | S400, S500. ETC | \$8.60 |
| <i>High Recycled content Cirrus HRC 574, 533, 589, 584, 535; add \$.25/sf to above costs.</i> | | |
| * CLEAN ROOM MYLAR (2X4) | 1716 W/Prelude XL Grid | \$6.00 |
| | 1721 W/Prelude XL Grid | \$6.15 |
| -INSTALLED ON CLEAN ROOM GRID | 1716/EA7903 | \$8.85 |
| | 1721/EA7903 | \$9.00 |
| * CLEAN ROOM VL (2X4)* | 870 W/Prelude XL Grid | \$3.55 |
| * CORTEGA: | | |
| -ANGLED TEGULAR | 704 | \$2.35 |
| -FG ANGLED TEGULAR 2X2* | 816/FG GRID | \$3.00 |
| -BEVELED TEGULAR 9/16 | 2195 | \$2.60 |
| -Hi-CAC | 747 | \$1.90 |
| -SECOND LOOK I,II,III | 2765,67,68 | \$2.10 |
| -FG SECOND LOOK II - * | 2758/FG GRID | \$2.55 |
| -SQUARE-LAY IN 2X4 | 769 | \$1.70 |
| -SQUARE-LAY IN - BLACK | 769BL | \$1.95 |
| -SQUARE-LAY IN 24X60 | 772 | \$2.05 |
| -SQUARE-LAY IN 20X60 | 773 | \$2.35 |
| -FG -SQUARE LAY-IN 2X4* | 823/FG GRID | \$2.15 |
| *UL DESIGN INSTALLATION | 823/UL DESIGN | \$2.80 |
| -FG SQUARE LAY-IN 2X2* | 824/FG GRID | \$2.45 |
| -SQUARE-LAY IN VPO 2X4 | 761 | \$1.85 |
| * CROSSGATE: | | |
| -CUBIC&LINEAR BEVELED | 2600/2602 WHITE&COLORS | \$5.35 |
| -GROOVED PLANK | 2625 WHITE&COLORS | \$5.35 |
| D * DESIGNER | | |
| -ANGLED TEGULAR 2X2 | 737 | \$2.80 |
| -SQUARE LAY-IN 2X4 | 734 | \$1.90 |
| * DOTS & SQUARES | | |
| -WRAPPED TEGULAR 2X2 | 8003 WHITE | \$5.55 |
| -WRAPPED TEGULAR 2X2 | 8003 COLORS | \$6.80 |
| * DUNE | | |
| - LAY-IN 2X4 | 1773 | \$2.15 |
| - LAY-IN 20X60 | 1796 | \$3.00 |
| - ANGLED TEGULAR 15/16 2X2 | 1774 | \$2.75 |
| - BEVELED TEGULAR 9/16 2X2 | 1775 | \$3.00 |
| -BEVELED TEG. ON SILHOUETTE GRID | 1775/7600 GRID | \$3.50 |
| -SECOND LOOK I & II 15/16 | 2711 & 2712 | \$2.50 |
| -FG LAY-IN 2X4 SQUARE EDGE* | 1851/FG GRID | \$3.15 |
| -FG ANGLED TEGULAR 15/16 2X2* | 1853/FG GRID | \$3.40 |
| -FG BEVELED TEGULAR 9/16 2X2* | 1852/FG GRID | \$3.75 |

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|--------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--------------------------------|
| E * ENDURA | | |
| -BEVELED TEGULAR 2X2 9/16 | 639 | \$3.55 \$3.85 |
| -ANGLED TEGULAR 2X2 15/16 | 638 | \$3.30 \$3.60 |
| * EFFECTS WOOD LOOKS | | |
| -TEGULAR PERF ON 9/16 | CHERRY/DARK CHERRY/MAPLE/WALNUT | \$14.05 \$14.35 |
| -TEGULAR UNPERF ON 9/16 | CHERRY/DARK CHERRY/MAPLE/WALNUT | \$12.95 \$13.25 |
| -VECTOR PERF ON 15/16 | CHERRY/DARK CHERRY/MAPLE/WALNUT | \$15.20 \$15.50 |
| -VECTOR UNPERF ON 15/16 | CHERRY/DARK CHERRY/MAPLE/WALNUT | \$15.20 \$15.50 |
| -VECTOR EXTERIOR | CHECK W/LOCAL CONTRACTOR | |
| <i>ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.40/SF TO ABOVE ESTIMATED INSTALLED COSTS.</i> | | |
| * EFFECTS WOOD LOOKS PERIMETER TRIM | | |
| -2" PERIMETER TRIM | 5342FX | \$719.60 \$719.90 |
| -4" PERIMETER TRIM | 5344FX | \$827.85 \$828.15 |
| -6" PERIMETER TRIM | 5346FX | \$879.40 \$879.70 |
| F * FILAMENTS FABRICS: | | |
| -ANCHORAGE 2X2 | 4749-4754 | \$11.25 \$11.75 |
| -ANCHORAGE SPECIALS 2X2* | 4790XXX | \$11.25 \$11.75 |
| <i>(*Minimum order 13 ctns/520sf)</i> | | |
| -LIDO 2X2 | 4745-4748 | \$12.25 \$12.75 |
| -NETWORK 2X2 | 4760-4764 | \$13.35 \$13.85 |
| -NITRO 2X2 | 4755-4759 | \$13.35 \$13.85 |
| <i>ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.50 /SF TO ABOVE ESTIMATED INSTALLED COSTS.</i> | | |
| * FINE FISSURED (ALSO SEE SCHOOL ZONE FINE FISSURED): | | |
| -ANGLED TEGULAR | 1732 | \$2.70 \$3.00 |
| -ANGLED TEGULAR COLOR | 1732 CR, HA, CM, PL, AD | \$2.75 \$3.05 |
| -FG ANGLED TEGULAR 2X2* | 1833/FG GRID | \$2.90 \$3.20 |
| -BEVELED TEGULAR 9/16 | 1734 | \$2.65 \$2.95 |
| -CERAMAGUARD PERFORATED* | 608 | \$3.95 \$4.25 |
| -CONCEALED TILE (12X12) | 592 | \$6.75 \$7.05 |
| -FF HIGH NRC 2X2 | 1713 | \$2.20 \$2.50 |
| -FF HIGH NRC 2X4 | 1714 | \$1.95 \$2.25 |
| -FG HIGH NRC (2X2)* | 1810 | \$2.70 \$3.00 |
| -FG HIGH NRC 2X2 BEV.TEG. 9/16** | 1821 | \$3.05 \$3.35 |
| -FG HIGH NRC 2X2 ANGLED TEG.* | 1820 | \$2.80 \$3.10 |
| -FG HIGH NRC 2X4 ANGLED TEG.* | 1824 | \$2.80 \$3.10 |
| -FG HIGH NRC/CAC (2X4)* | 1811 | \$2.20 \$2.50 |
| -FG HIGH CAC 2X2 TEGULAR 15/16 | 1828 | \$2.90 \$3.20 |
| -FG HIGH CAC 2X2 TEGULAR 9/16 | 1829 | \$3.15 \$3.45 |
| -LAY-IN 2X4 | 1729 | \$1.70 \$2.00 |
| -LAY-IN 2X4 COLOR | 1729BL,CR,HA,PL,AD,CM | \$2.05 \$2.35 |
| -FG LAY-IN 2X4 * | 1830 | \$2.15 \$2.45 |
| -FG LAY-IN 2X4 COLOR* | 1830BL,CR,HA,PL,AD,CM | \$2.45 \$2.75 |
| -LAY-IN 20X60 | 1736 | \$2.35 \$2.65 |
| -LAY-IN 24X60 | 1737 | \$2.05 \$2.35 |
| -OPEN PLAN TEGULAR 2x2 (15/16) | 1756 | \$3.65 \$3.95 |
| -OPEN PLAN LAY-IN 2X4 | 1755 | \$3.20 \$3.50 |
| -SECOND LOOK I,II,III,IV | 1760/1761/1762/1764 | \$2.20 \$2.50 |
| -SECOND LOOK I & II COLORS | 1760/61CR,HA,PL,YS | \$2.70 \$3.00 |
| -FG SECOND LOOK 2X4* | 1861/FG GRID | \$2.65 \$2.95 |
| -VPO 2X4 | 1749 | \$1.95 \$2.25 |
| * FISSURED | | |
| -ANGLED TEGULAR | 705 | \$2.35 \$2.65 |
| -FG ANGLED TEGULAR 2X2* | 815/FG GRID | \$3.00 \$3.30 |
| -SQUARE LAY-IN | 755 | \$1.70 \$2.00 |
| -FG LAY-IN 2X4* | 895/FG GRID | \$2.15 \$2.45 |
| * FLUMES | | |
| -WRAPPED TEGULAR 2X2 | 8004 WHITE | \$5.55 \$5.85 |
| -WRAPPED TEGULAR 2X2 | 8004 COLORS | \$6.80 \$7.10 |
| G * GEORGIAN | | |
| -BEVELED TEGULAR 15/16 | 1752 | \$2.60 \$2.90 |
| -SQUARE LAY-IN | 763 | \$1.85 \$2.15 |
| -FG SQUARE LAY-IN 2X4* | 898/FG GRID | \$2.20 \$2.50 |
| -HIGH ACOUSTICS 2X2 LAY-IN | 796 | \$2.50 \$2.80 |
| -HIGH ACOUSTICS 2X2 TEGULAR | 1750 | \$2.85 \$3.15 |
| -HIGH WASABILITY 2X2 LAY-IN | 794 | \$2.00 \$2.30 |
| * GRAPHIS | 8005/6/7 | \$5.35 \$5.65 |

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|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------|---------|
| H * HEALTH ZONE ULTIMA | | | |
| SQUARE LAY-IN | 1935 W/Prelude XL | \$3.65 | \$3.95 |
| BEVELED TEGULAR 15/16 | 1935 W/Prelude XL | \$3.85 | \$4.15 |
| -INSTALLED ON CLEAN ROOM GRID | | \$6.60 | \$6.90 |
| BEVELED TEGULAR 9/16 | 1936 W/Suprafine XL | \$4.10 | \$4.40 |
| I * INFUSION 2X2 CEILING PANELS/SF | | | |
| -PEACE BLUE/CRYSTALINE FOCUS/CLEAR ARBOR | | \$41.65 | \$42.65 |
| -WHITE CIRCLETS/SILVER ORBIT/BLUE LINEN/NATURAL LINEN | | \$48.30 | \$49.30 |
| -CHALK FOLIO | | \$55.20 | \$56.20 |
| L * LATITUDES | 588 | \$5.65 | \$5.95 |
| * LEDGES | 8011 | \$5.50 | \$5.80 |
| * LINEAGE WOODLOOKS PLANKS | 1480XXX (MATERIAL ONLY) | \$3.90 | \$4.40 |
| M * MESA | | | |
| -SQUARE LAY-IN 2X4 | 683 | \$2.45 | \$2.75 |
| -ANGLED TEGULAR 2X2 | 681 | \$3.00 | \$3.30 |
| -BEVELED EGULAR 2X2 (9/16) | 682 | \$3.25 | \$3.55 |
| -HIGH CAC ANGLED TEGULAR | 686 | \$3.15 | \$3.45 |
| -BEVELED EGULAR 2X2 (9/16) | 687 | \$3.40 | \$3.70 |
| * METALWORKS | | | |
| -VECTOR 2X2 NONPERF - WHITE | 9418U6A1WH | \$11.35 | \$11.85 |
| -VECTOR 2X2 NONPERF - COLORS | 9418U6A1MY, SG | \$13.75 | \$14.25 |
| -VECTOR 2X2 PERF W/O INFILL WH | 9420U6A2WH | \$13.70 | \$14.20 |
| -VECTOR 2X2 PERF W/O INFILL CO | 9420U6A2MY, SG | \$13.45 | \$13.95 |
| -EXTERIOR METAL VECTOR | CHECK WITH YOUR LOCAL CONTRACTOR | | |
| -9/16 SQ TEG 5/8 NONPERF 2X2 WH | 4700U6A1WH | \$9.55 | \$10.05 |
| -9/16 SQ TEG 5/8 NONPERF 2X2 COL | 4700U6A1MY, SG | \$10.00 | \$10.50 |
| -9/16 SQ TEG 5/8 PERF 2X2 WHITE | 4702U6A2WH | \$10.60 | \$11.10 |
| -9/16 SQ TEG 5/8 P ERF 2X2 COLOR | 4702U6A2MY, SG | \$11.05 | \$11.55 |
| -9/16 SQ TEG 5/16 NONPERF 2X2 WH | 9320U6A1WH | \$8.50 | \$9.00 |
| -9/16 SQ TEG 5/16 NONPERF 2X2 CO | 9320U6A1MY, SG | \$9.60 | \$10.10 |
| -9/16 SQ TEG 5/16 PERF 2X2 WHITE | 9324U6A2WH | \$9.55 | \$10.05 |
| -9/16 SQ TEG 5/16 PERF 2X2 COLOR | 9324U6A2MY, SG | \$10.70 | \$11.20 |
| -15/16 SQ TEG 5/8 NONPERF 2X2 WH | 9680U6A1WH | \$9.30 | \$9.80 |
| -15/16 SQ TEG 5/8 NONPERF 2X2 CO | 9680U6A1MY, SG | \$10.40 | \$10.90 |
| -15/16 SQ TEG 5/8 PERF 2X2 WHITE | 9682U6A2WH | \$10.35 | \$10.85 |
| -15/16 SQ TEG 5/8 PERF 2X2 COLOR | 9682U6A2MY, SG | \$10.40 | \$10.90 |
| -15/16 SQ TEG 5/16 NONPERF 2X2 WH | 9683U6A1WH | \$8.25 | \$8.75 |
| -15/16 SQ TEG 5/16 NONPERF 2X2 CO | 9683U6A1MY, SG | \$9.35 | \$9.85 |
| -15/16 SQ TEG 5/16 PERF 2X2 WHITE | 9685U6A2WH | \$9.30 | \$9.80 |
| -15/16 SQ TEG 5/16 PERF 2X2 COLOR | 9685U6A2MY, SG | \$10.40 | \$10.90 |
| -FLUSH TEG NONPERF 2X2 WH | 9442U6A1WH | \$9.15 | \$9.65 |
| -FLUSH TEG NONPERF 2X2 CO | 9442U6A1MY, SG | \$10.20 | \$10.70 |
| -FLUSH TEG PERF 2X2 WHITE | 9444U6A2WH | \$10.15 | \$10.65 |
| -FLUSH TEG PERF 2X2 COLOR | 9444U6A2MY, SG | \$11.05 | \$11.55 |
| -BEV CONCEALED NONPERF 2X2 WH | 9300U6A1WH | \$8.25 | \$8.75 |
| -BEV CONCEALED NONPERF 2X2 CO | 9300U6A1MY, SG | \$9.80 | \$10.30 |
| -BEV CONCEALED PERF 2X2 WHITE | 9337U6A2WH | \$9.30 | \$9.80 |
| -BEV CONCEALED PERF 2X2 COLOR | 9337U6A2MY, SG | \$10.40 | \$10.90 |
| -ACOUSTICAL INFILL PANEL | 8200100 | \$2.95 | \$3.20 |
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| * METALWORKS LOCK-IN | CONSULT ARCHITECTURAL SPECIALTIES | | |
| * METALWORKS OPEN CELL | 6188 2X2 LAY-IN 3" CELL | \$14.30 | \$15.30 |
| | 6189 2X2 LAY-IN 4" CELL | \$11.70 | \$12.70 |
| | 6193 2X2 LAY-IN 6" CELL | \$9.35 | \$10.35 |
| | 6194 2X2 LAY-IN 8" CELL | \$8.20 | \$9.20 |
| * METALWORKS PLANK WH/SG | 5330 /32 Unperf 6&8' | \$17.25 | \$19.25 |
| | 5331 33Perforated 6&8' | \$18.20 | \$20.20 |

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|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------------------------|----------|
| M * METALWORKS MESH | | | |
| -DIAMOND | 4" WHITE & STD COLORS | \$22.40 | \$23.40 |
| | 6" WHITE & STD. COLORS | \$17.45 | \$18.45 |
| -EXPANDED | CASCADES WH & STD COLORS | \$32.55 | \$33.55 |
| | LATTICE WH & STD COLORS | \$18.25 | \$19.25 |
| | SCALLOPS WH & STD COLORS | \$20.75 | \$21.75 |
| | TRELLIS WH & STD COLORS | \$21.90 | \$22.90 |
| -WELDED CELL | 1" WHITE & STD COLORS | \$20.65 | \$21.65 |
| | 2" WHITE & STD COLORS | \$15.80 | \$16.80 |
| | 3" WHITE & STD COLORS | \$13.90 | \$14.90 |
| | 4" WHITE & STD COLORS | \$13.50 | \$14.50 |
| -WOVEN | CRIMPED WH & STD COLORS | \$20.55 | \$21.55 |
| | LINEAR WH & STD COLORS | \$32.20 | \$33.20 |
| | TARTAN WH 7 STD COLORS | \$35.80 | \$36.80 |
| PREMIUM COLORS BRONZE & COPPER ADD \$2.50/SF TO ALL PANELS ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.60 /SF TO ABOVE ESTIMATED INSTALLED COSTS. | | | |
| M * METALWORKS TIN | | | |
| -NAIL UP 2X4 UNPERF BARE STEEL | 56001B1NUTNA | \$7.55 | \$8.55 |
| -NAIL UP 2X4 UNPERF COPPER & CHROME | 56001B1NUTCP | \$15.15 | \$16.15 |
| -NAIL UP 2X4 UNPERF WHITE & LACQUERED S | 56001B1NUTLS | \$8.90 | \$9.90 |
| -LAY-IN 2X2 UNPERF BARE STEEL | 56001B1L5TNA | \$6.20 | \$7.20 |
| -LAY-IN 2X2 UNPERF COPPER & CHROME | 56001B1L5TCP | \$14.10 | \$15.10 |
| -LAY-IN 2X2 UNPERF WHITE & LACQUERED STI | 56001B1L5TWH | \$7.60 | \$8.60 |
| -LAY-IN 2X2 PERF BARE STEEL | 56001B3L5TNA | \$9.20 | \$10.20 |
| -LAY-IN 2X2 PERF COPPER & CHROME | 56001B3L5TCP | \$17.95 | \$18.95 |
| -LAY-IN 2X2 PERF WHITE & LACQUERED STEEL | 56001B3L5TWH | \$10.80 | \$11.80 |
| -TEG 2X2 UNPERF BARE STEEL | 56001B1T5TNA | \$7.65 | \$8.65 |
| -TEG 2X2 UNPERF COPPER & CHROME | 56001B1T5TCP | \$16.40 | \$17.40 |
| -TEG 2X2 UNPERF WHITE & LACQUERED STEE | 56001B1T5TWH | \$9.25 | \$10.25 |
| -TEG 2X2 PERF BARE STEEL | 56001B3T5TNA | \$10.20 | \$11.20 |
| -TEG 2X2 PERF COPPER & CHROME | 56001B3T5TCP | \$19.00 | \$20.00 |
| -TEG 2X2 PERF WHITE & LACQUERED STEEL | 56001B3T5TWH | \$11.80 | \$12.80 |
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| M * METAPHORS COFFERS <i>- Packaged 5 units per carton - 4 carton (20 unit) minimum.</i> | | | |
| - CONVEX/COVE (Without ceiling infill) | 5725/5727 /Unit Installed | \$103.10 | \$105.10 |
| - CROWN (Without ceiling infill) | 5726/ Unit Installed | \$123.55 | \$125.55 |
| - BEAD (Without ceiling infill) | 5728/Unit Installed | \$103.10 | \$105.10 |
| - LINEAR (Without ceiling infill) | 5729/Unit Installed | \$123.55 | \$125.55 |
| N * NATURAL FISSURED | | | |
| - ANGLED TEGULAR | 507 | \$3.85 | \$4.15 |
| - CONCEALED (12X12) | 552/554 | \$5.60 | \$5.90 |
| - SQUARE EDGE LAY-IN 2X2 | 536 | \$3.60 | \$3.90 |
| O * OPTIMA OPEN PLAN | | | |
| -2X4X3/4" LAY-IN | 3151 | \$3.65 | \$3.95 |
| -2X4X1" LAY-IN | 3153 | \$3.85 | \$4.15 |
| -2X4X1-1/2" LAY-IN | 3155 | \$4.20 | \$4.50 |
| -4X4X1" LAY-IN | 3160 | \$4.15 | \$4.45 |
| -20"X60"X1" LAY-IN | 3156 | \$4.65 | \$4.95 |
| -30"X30"X1" LAY-IN | 3158 | \$5.95 | \$6.25 |
| -TEGULAR 30"X30"X1" | 3259 | \$5.20 | \$5.50 |
| -TEGULAR 2X2X1" (15/16) | 3250 | \$4.40 | \$4.70 |
| -TEGULAR 2X2X1-1/2" (15/16) | 3253 | \$5.10 | \$5.40 |
| -TEGULAR 2X2X1" FOIL BACKED | 3354 | \$5.10 | \$5.40 |
| -TEGULAR 4X4X1" (9/16) | 3255 | \$5.05 | \$5.35 |
| * OPTIMA PLANK | | | |
| -SQUARE 24X72" ON 15/16 | 3161 | \$4.70 | \$5.00 |
| -SQUARE 24X96" ON 15/16 | 3162 | \$4.95 | \$5.25 |
| -TEGULAR 24X72" ON 9/16 | 3261 | \$5.50 | \$5.80 |
| -TEGULAR 24X96" ON 9/16 | 3262 | \$5.70 | \$6.00 |
| * OPTIMA VECTOR | | | |
| -2x2x7/8 | 3900 On existing 15/16 grid | \$6.05 | \$6.35 |
| -2x2x7/8 | 3900 On New 15/16 grid | \$6.55 | \$6.85 |
| -30X30 | 3904 | \$8.05 | \$8.35 |
| -4x4 | 3905 | \$8.00 | \$8.30 |
| -2X4 | 3908 | \$7.55 | \$7.85 |
| -2X6 | 3906 | \$8.25 | \$8.55 |
| -2X8 | 3907 | \$8.25 | \$8.55 |

ARMSTRONG CEILING RELATIVE COST GUIDE

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| ITEM(S) | ITEM NUMBER(S) | EST. INSTALLED COST RANGE/SQFT | |
|--------------------------------------------------------------------------------------------------|-----------------|--------------------------------|--------|
| P * PAINTED NUBBY-OPEN PLAN: | | | |
| -2X4X3/4" LAY-IN | 3101 | \$3.65 | \$3.95 |
| -2X4X1" LAY-IN | 3103 | \$3.85 | \$4.15 |
| -TEGULAR 2X2X1 " | 3200 | \$4.40 | \$4.70 |
| * PEBBLE | | | |
| -2x4x1" Perf | 2989 | \$2.65 | \$2.95 |
| -2x4x5/8" Perf. | 2983 | \$2.15 | \$2.45 |
| R * RANDOM FISSURED: | | | |
| -2X4X5/8" LAY-IN PERFORATED | 2910 | \$2.10 | \$2.40 |
| -2X4X5/8" LAY-IN NON-PERFORATED | 2911 | \$2.05 | \$2.35 |
| S * SANSERRA: | | | |
| - ANGLED TEGULAR | 573 | \$5.40 | \$5.70 |
| - 12x12 SE CONCEALED | 571 | \$6.75 | \$7.05 |
| SCHOOL ZONE FINE FISSURED (ALSO SEE FINE FISSURED): | | | |
| -FINE FISSURED 2X2 LAY-IN | 465 | \$2.30 | \$2.55 |
| -FINE FISSURED 2X4 LAY-IN | 466 | \$2.00 | \$2.25 |
| -FINE FISSURED HIGH NRC 2X4 | 1713 | \$1.95 | \$2.20 |
| -FINE FISSURED HIGH NRC/CAC 2X4 | 1714 | \$1.95 | \$2.20 |
| * SHASTA | | | |
| -2X4 PERFORATED | 2906 | \$2.10 | \$2.40 |
| * STICKS: | | | |
| -2X2 Square Tegular 9/16 | 655 | \$5.10 | \$5.40 |
| -2X2 Angled Tegular 15/16 | 654 | \$4.85 | \$5.15 |
| For colors add \$.30/sf to above costs. | | | |
| * STONES | | | |
| -2X2 Square Tegular 9/16 | 651 | \$3.95 | \$4.25 |
| -2X2 Angled Tegular 15/16 | 650 | \$3.70 | \$4.00 |
| For colors add \$.30/sf to above costs. | | | |
| * STRATUS: | | | |
| -SQUARE TEGULAR 9/16 | 530 | \$3.80 | \$4.10 |
| -SQUARE TEGULAR 9/16 COLOR | 530CR,HA,PL | \$4.25 | \$4.55 |
| -ANGLED TEGULAR 15/16 | 531 | \$3.55 | \$3.85 |
| -ANGLED TEGULAR 15/16 COLOR | 531CR,HA,PL | \$4.00 | \$4.30 |
| T * TIERRA: | | | |
| -LAY-IN 2X2 | 3460 | \$4.50 | \$4.80 |
| -LAY-IN 2X4 | 3461 | \$4.25 | \$4.55 |
| For 9/16 lay-in add \$.25/sf to above costs. | | | |
| * TINCRAFT | 8008/09/10 | \$6.45 | \$6.95 |
| * TINCRAFT FAUX COLORS | 8008BZ,CP,PW,SL | \$8.65 | \$9.15 |
| * TERRAIN | 587 | \$5.65 | \$5.95 |
| * TRACES - CORAL/FERN | 596/595 | \$5.65 | \$5.95 |
| * TUNDRA: | | | |
| -LAY-IN 2X4 | 302 | \$2.35 | \$2.65 |
| -FG LAY-IN 2X4* | 840/FG GRID | \$2.60 | \$2.90 |
| -BEVELED TEGULAR 2X2 (15/16) | 303 | \$3.00 | \$3.30 |
| U * ULTIMA: | | | |
| -LAY-IN 2X4 (15/16) | 1913 | \$2.95 | \$3.25 |
| -TEGULAR 2X4 (9/16) | 1915 | \$3.35 | \$3.65 |
| -LAY-IN 2X2 (15/16) | 1910 | \$3.20 | \$3.50 |
| -TEGULAR 2X2 (9/16) | 1912 | \$3.65 | \$3.95 |
| -TEGULAR 2X2 ON SILHOUETTE GRID | 1912/7600 | \$4.15 | \$4.45 |
| -TEGULAR 30X30 (9/16 Suprafine) | 1905 | \$4.55 | \$4.85 |
| -OPEN PLAN 2X2 ON 9/16 | 1942 | \$3.95 | \$4.25 |
| -OPEN PLAN 2X4 TEG. ON 15/16 | 1944 | \$3.45 | \$3.75 |
| -OPEN PLAN 2X2 ON 9/16 | 1951 | \$4.15 | \$4.45 |
| -OPEN PLAN 2X4 TEG. ON 15/16 | 1952 | \$3.70 | \$4.00 |
| -VECTOR (ON EXISTING GRID) | 1920 | \$3.75 | \$4.05 |
| -VECTOR (ON NEW GRID) | 1920 | \$4.25 | \$4.55 |
| High recycled content Ultima HRC 1911, 1912, 1914 & 1915; add \$.20/sf to above costs | | | |

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| ITEM(S) | ITEM NUMBER(S) | EST. INSTALLED COST RANGE/SQFT |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------------------------|
| * ULTIMA PLANK | | |
| -LAYIN 24X72" ON 15/16 | 1980 | \$4.65 \$4.95 |
| -LAYIN 24X60" ON 15/16 | 1984 | \$5.10 \$5.40 |
| -TEGULAR 24X72" ON 15/16 | 1981 | \$5.40 \$5.70 |
| -TEGULAR 24X60" ON 15/16 | 1985 | \$5.55 \$5.85 |
| -TEGULAR 24X72" ON 9/16 | 1982 | \$5.10 \$5.40 |
| -TEGULAR 24X60" ON 9/16 | 1986 | \$5.25 \$5.55 |
| -SHIPLAP 24X72" ON 15/16 K2C2 Short side | 1983 | \$5.75 \$6.05 |
| -SHIPLAP 24X60" ON 15/16 K2C2 Short side | 1987 | \$5.75 \$6.05 |
| -SHIPLAP 24X72" ON 15/16 Teg Short side | 1988 | \$5.75 \$6.05 |
| -SHIPLAP 24X60" ON 15/16 Teg Short side | 1989 | \$5.75 \$6.05 |
| * ULTIMA THEMES | | |
| -TEGULAR 2X2 (15/16) | Z1911A021 | \$8.40 \$8.70 |
| -TEGULAR 2X2 (9/16) | Z1912A021 | \$8.60 \$8.90 |
| -VECTOR 2X2 | Z1980A021 | \$9.45 \$9.75 |
| V * VL NON-PERFORATED 2X4 | | |
| | 870 | \$3.55 \$3.85 |
| * VL ON ALL ALLUMINUM GRID | | |
| | 870/AL7200 | \$4.50 \$4.80 |
| * VL ON CLEAN ROOM GRID | | |
| | 870/EA7903 | \$6.45 \$6.75 |
| * VL ON PRELUDE PLUS GRID | | |
| | 870/HD8200 | \$4.25 \$4.55 |
| * VL PERFORATED 2X4 | | |
| | 871 | \$3.65 \$3.95 |
| * VL ON ALL ALLUMINUM GRID | | |
| | 871/AL7200 | \$4.60 \$4.90 |
| * VL ON CLEAN ROOM GRID | | |
| | 871/EA7903 | \$6.55 \$6.85 |
| * VL ON PRELUDE PLUS GRID | | |
| | 871/HD8200 | \$4.35 \$4.65 |
| W * WOODWORKS NATURAL VARIATIONS & CONSTANTS | | |
| WOODWORKS VECTOR UNPERF NATURAL (68xx) | | \$25.75 \$26.75 |
| - WOODWORKS CONSTANTS VECTOR UNPERFORATED | | \$20.80 \$21.80 |
| WOODWORKS VECTOR PERF NATURAL (68xx) | | \$27.60 \$28.60 |
| -WOODWORKS CONSTANTS VECTOR PERFORATED | | \$22.50 \$23.50 |
| WOODWORKS TEGULAR UNPERF NATURAL (68xx) | | \$23.55 \$24.55 |
| -WOODWORKS CONSTANTS TEGULAR UNPERFORATED | | \$19.85 \$20.85 |
| WOODWORKS TEGULAR PERF NATURAL (68xx) | | \$25.40 \$26.40 |
| -WOODWORKS CONSTANTS TEGULAR PERFORATED | | \$20.45 \$21.45 |
| ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS. ADD 15% FOR FSC WOODWORKS | | |
| * WOODWORKS BAMBOO PATINA/NATIVE | | |
| TEGULAR - UNPERF | 6840 | \$28.85 \$29.85 |
| TEGULAR - PERF | 6841 | \$30.45 \$31.45 |
| VECTOR - UNPERF | 6834 | \$30.50 \$31.50 |
| VECTOR - PERF | 6835 | \$32.00 \$33.00 |
| ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS. ADD 15% FOR FSC WOODWORKS | | |
| WOODWORKS BAMBOO LINEAR PLANKS CONTACT ARCHITECTURAL SPECIALTIES | | |
| * WOODWORKS PERIMETER TRIM MATERIAL ONLY / LIN FT | | |
| 4"X8' | 6954xxx | \$14.40 \$15.40 |
| 6"X8' | 6956xxx | \$15.20 \$16.20 |
| * WOODWORKS CHanneLED MATERIAL ONLY/SQ FT | | |
| Channeled Plank - 6"x8' 13mm | 5474W7_ _ _ | \$33.65 \$34.65 |
| Channeled Plank - 6"x8' 5mm | 5474W8_ _ _ | \$39.50 \$40.50 |
| Channeled Plank - 6"x10' 13mm | 5475W7_ _ _ | \$38.65 \$39.65 |
| Channeled Plank - 6"x10' 5mm | 5475W8_ _ _ | \$45.35 \$46.35 |
| * WOODWORKS GRILLE CONTACT ARCHITECTURAL SPECIALTIES | | |
| * WOODWORKS LINEAR 4" & 6" CONTACT ARCHITECTURAL SPECIALTIES | | |

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| ITEM(S) | ITEM NUMBER(S) | EST. INSTALLED COST RANGE/SQFT |
|----------------------------------------------------------------------------------------------------------------------|------------------------------------------|--------------------------------|
| CANOPIES | | |
| MATERIAL ONLY | | |
| INFUSIONS | | |
| - Polycarbonate Solid * | 2x6 | \$1,202 \$1,252 |
| | 2x5 | \$1,173 \$1,223 |
| - Polycarbonate Channeled | 2x6 | \$1,049 \$1,099 |
| | 2x5 | \$994 \$1,044 |
| - Alloy (Simplicity) | 2x6 | #VALUE! #VALUE! |
| | 2x5 | #VALUE! #VALUE! |
| - Alloy (Perforated) | 2x6 | #VALUE! #VALUE! |
| | 2x5 | #VALUE! #VALUE! |
| - Graphix Prints | 2x5 | \$1,141 \$1,191 |
| | 2x6 | \$1,159 \$1,209 |
| *Note: Cultured Pearl Solid add \$85/panel to above numbers - Red Fire add \$25/panel. | | |
| - 4'x10' Channeled Poly Panels | Mist, Caribbean, Midnight, Sunset & Fire | \$1,875 \$1,925 |
| MATERIAL ONLY | | |
| METALWORKS CANOPIES: | | |
| - MetalWorks Flat Canopy Microperf | BP5375P3WH | \$1,946 \$1,996 |
| - MetalWorks Curved Canopies Microperf | BP5376P3WH & BP5377P3WH | \$2,475 \$2,525 |
| MATERIAL ONLY | | |
| METALWORKS WINGS | | |
| - 2x4 Panel Unperforated White | BP5927P1WH | \$85 \$135 |
| - 2x4 Panel Perforated White | BP5927P2WH | \$148 \$198 |
| - 2x4 Panel Unperforated | COLORS | \$95 \$145 |
| - 2x4 Panel Perforated | COLORS | \$158 \$208 |
| - 2x4 Panel Unperf/Perforated Suspension Kit | WHITE/COLORS | \$158 \$208 |
| MATERIAL ONLY | | |
| SOUNDSCAPES: | | |
| - Acoustical Canopies 46-1/2"X75"X1-1/4" (Hill or Valley/panel) | | \$1,591 \$1,641 |
| - Shapes Panels 4'x4' | 5440-47WH (per panel) | \$194 \$204 |
| - Shapes Small Rectangle | 5448WH (per panel) | \$304 \$314 |
| - Shapes Large Rectangle | 5449WH (per panel) | \$361 \$371 |
| Shapes standard colors - Add approximately \$80 per panel | | |
| - Deck Hanging Kit | 5450 (each) | \$58 \$63 |
| - Grouping Frames | 5451 (each) | \$303 \$328 |
| - Frame Splice Kit | 5452 (each) | \$37 \$42 |
| - Frame Alignment Kit | 5453 (each) | \$20 \$25 |
| - Panel Hook Kit | 5454 (each) | \$33 \$38 |
| - Drywall Hanging Kit | 5455 (each) | \$26 \$31 |
| - Extended Hanging Cables | 625530 (each) | \$98 \$103 |
| Installation costs vary widely depending upon job conditions. Consult your contractor for installation estimates. | | |
| MATERIAL ONLY | | |
| WOODWORKS CANOPIES: | | |
| - 36X72 Hill/Valley | 5918W1 | \$1,810 \$1,815 |
| - 48x96 Hill/Valley | 5919W1 | \$2,330 \$2,335 |
| MATERIAL ONLY/SF | | |
| SOUND DIFFUSERS | | |
| - 2x2 Pyramid Diffuser with Flange - White | | \$146 \$151 |
| - 2x2 Pyramid Diffuser with Flange - Fabric | | \$166 \$171 |
| - 2x4 Pyramid Diffuser with Flange - White | | \$188 \$193 |
| - 2x4 Pyramid Diffuser with Flange - Fabric | | \$234 \$239 |
| - 4x4 Pyramid Diffuser with Flange - White | | \$306 \$311 |
| - 4x4 Pyramid Diffuser with Flange - Fabric | | \$382 \$387 |
| - 2x2 Barrel Diffuser with Flange - White | | \$156 \$161 |
| - 2x2 Barrel Diffuser with Flange - Fabric | | \$176 \$181 |
| - 2x4 Barrel Diffuser with Flange - White | | \$200 \$205 |
| - 2x4 Barrel Diffuser with Flange - Fabric | | \$247 \$252 |
| - 4x4 Barrel Diffuser with Flange - White | | \$324 \$329 |
| - 4x4 Barrel Diffuser with Flange - Fabric | | \$400 \$405 |
| MATERIAL ONLY/Panel | | |
| - 2x2 Pyramid Diffuser with Wall Mount - White | | \$154 \$159 |
| - 2x2 Pyramid Diffuser with Wall Mount - Fabric | | \$173 \$178 |
| - 2x4 Pyramid Diffuser with Wall Mount - White | | \$215 \$220 |
| - 2x4 Pyramid Diffuser with Wall Mount - Fabric | | \$264 \$269 |

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ITEM(S)

ITEM NUMBER(S)

EST. INSTALLED
COST RANGE/SQFT

IMPORTANT NOTES & CAUTIONS

* Most Fire Guard items calculated based on use of FG board & FG grid material differences only. For installations in accordance with UL® Fire Resistance designs, add approximately \$0.50-0.75/sf to installed costs shown (tenting, extra labor, etc).

SEISMIC NOTE: All costs shown are for installation in SDC A&B only. For SDC C, add approximately \$0.10-0.30/SF, and for SDC D, E, or F add approximately \$0.35-\$0.65/SF to installed costs. Add \$0.10/sf to all aforementioned numbers if not using the BERC2
For D,E&F jobs with areas over 2,500sf, requiring seismic separation joints, add an additional:
Traditional methods - Add \$9.00-\$14.00 per lineal foot of separation joint.
Armstrong Seismic Joint Clip method - Add \$2.50 - \$3.00 per lineal foot of separation joint.

- ALL COSTS AND NOTES ARE SUBJECT TO REVISION WITHOUT NOTICE.
- ALL ITEMS LISTED AS WHITE CLASS A UNLESS OTHERWISE DESIGNATED.
- ALL METAL, WOOD, METAPHORS & MESH QUOTED INSTALLED AS FIELD ONLY (NO BORDER CUTS).
ADD AMOUNT INDICATED IN NOTE at BOTTOM FOR INSTALLATIONS WITH BORDER CUTS.
- MINIMUM QUANTITIES FOR SPECIALS --- MINERAL FIBER - 5,000sf FIBERGLASS - 2,500sf
- MINIMUM QUANTITIES FOR CUSTOM COLOR SPECIALS - 25,000sf
- MINIMUM ORDER QUANTITIES WOOD TEGULAR & VECTOR --- 4 CARTONS
- MINIMUM ORDER QUANTITIES FOR METAPHORS ---- 4 CARTONS (20 COFFERS)
- ALL ORDERS FOR CUSTOM MATERIALS & SPECIALS ARE NON-CANCELLABLE
- ALL COSTS BASED ON USING STANDARD PRELUDE XL WHITE GRID UNLESS OTHERWISE NOTED
- COSTS FOR JOBS SMALLER THAN 20,000-40,000SF MAY INCREASE SIGNIFICANTLY.
- COSTS FOR JOBS LARGER THAN 20,000-40,000SF MAY BE LOWER THAN INDICATED HERE.
- COSTS VARY BY REGIONS OF THE COUNTRY DUE TO LABOR, FREIGHT, ETC. DIFFERENCES.
- COSTS WILL INCREASE WITH A HIGH RATIO OF HALLWAYS OR SMALL ROOMS/SPACES.
- CERTAIN STANDARD ITEMS MAY REQUIRE MINIMUM ORDER QUANTITIES.
- DUE TO THE COMPLEXITY OF SERPENTINA THE NUMBERS SHOWN ARE MEANT ONLY TO SERVE AS AN APPROXIMATION FOR PRODUCT COMPARISON PURPOSES ONLY.

GENERAL ADDERS TO ABOVE COSTS WHERE AVAILABLE BUT NOT SHOWN HERE
(CONSULT YOUR ARMSTRONG CEILING CATALOG FOR AVAILABILITY)

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| | ADD |
|-------------------------------------------------------------------|------------------|
| -COLOR UPCHARGE WHERE AVAILABLE AND NOT SHOWN | +.30-.40/SF |
| -SPECIAL COLOR ITEMS - PLUS SET-UP | +.30-.80/SF |
| - FIRE RATED - (WHERE NOT ALREADY DESIGNATED) | +.15-.40/SF |
| -VPO (WHERE AVAILABLE, MIN QTY, PLUS SET-UP) | +.10-.20/SF |
| - INTERSEPT ANTIMICROBIAL- WHERE AVAIL (PLUS SET-UP) | +.15-.25/SF |
| - 2'X 2' - (WHERE AVAILABLE & NOT ALREADY LISTED C285) | +.15-.25/SF |
| - FOIL - (FIBERGLASS PRODUCTS ONLY) | +.25-.40/SF |
| - HARDWARE FRIENDLY OPTION - ADD APPROXIMATELY | \$2.10-\$2.50/sf |
| - AL ALUMINUM (2X4 VS Prelude XL) | +\$.60-.75/sf |
| -360 DEGREE <u>PAINTED</u> PRELUDE (WH or BL) (Not Powder Coated) | +\$.30-.50/SF |
| - PROFILE GRID (CONSULT YOUR ARMSTRONG REP) | +\$.75-1.60/SF |
| - 9/16" GRID (WHERE NOT ALREADY DESIGNATED) | +\$.15-.25/SF |