

ARMSTRONG CEILING RELATIVE COST GUIDE

COSTS ARE ESTIMATED AND OFFERED FOR COMPARISON AMONG PRODUCT OPTIONS ONLY.
ESTIMATES ARE BASED ON TYPICAL 20,000-40,000SF PROJECTS. COSTS MAY VARY SIGNIFICANTLY
WITH PROJECT SIZE. INSTALLATION BASED ON IBC SEISMIC DESIGN CATEGORY A & B PROJECTS.
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ITEM(S)		ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
A	* ARMATUFF LAY-IN 2X4	860	\$3.25	\$3.55
	* ARMATUFF FIRE GUARD 2X4*	862/FG GRID	\$3.70	\$4.00
C	* CERAMAGUARD NONPERF. 2X4	605	\$4.45	\$4.75
	CERAMAGUARD PERF. 2X4 - ON ALL ALUMINUM GRID SYSTEM	605/AL7200	\$4.35 \$5.65	\$4.65 \$5.95
	* CIRRUS:			
	-ANGLED TEGULAR	584	\$3.50	\$3.80
	-ANGLED TEGULAR COLOR	584CM,CR,HA,PL,YS	\$4.00	\$4.30
	-CAC 40 TEGULAR 9/16"	576	\$4.35	\$4.65
	-BEVELED TEGULAR 9/16"	589	\$3.55	\$3.85
	-BEVELED TEGULAR COLOR	589CM,CR,HA,PL,YS	\$4.05	\$4.35
	-BEVELED TEG ON SILHOUETTE GRID	589/7600	\$4.30	\$4.60
	-LAY-IN 2X2	574	\$3.30	\$3.60
	-CHAMFERED	557/627	\$4.60	\$4.90
	-CLASSIC STEP	591/585	\$5.40	\$5.70
	-CONCEALED TILE (12X12)	580	\$7.30	\$7.60
	-FG TEGULAR 2X2*	578/FG GRID	\$4.45	\$4.75
	-OPEN PLAN	558	\$4.25	\$4.55
	-SECOND LOOK I,II,III	512/513/514	\$3.65	\$3.95
	-THEMES (25% CARVED PANELS)	S400, S500, ETC	\$9.40	\$9.70
	<i>Ceiling 2 Ceiling Cirrus 574HRC, 533HRC, 589HRC, 584HRC, 535HRC; add \$.25/sf to above costs</i>			
	* CLEAN ROOM FL (2X4)	1716 W/Prelude XL Grid	\$6.55	\$6.85
		1721 W/Prelude XL Grid	\$6.70	\$7.00
	-INSTALLED ON CLEAN ROOM GRID	1716/EA7903	\$10.10	\$10.40
		1721/EA7903	\$10.30	\$10.60
	* CLEAN ROOM VL (2X4)*	870 W/Prelude XL Grid	\$3.90	\$4.20
	* CORTEGA			
	-ANGLED TEGULAR	704	\$2.45	\$2.75
	-FG ANGLED TEGULAR 2X2*	816/FG GRID	\$3.30	\$3.60
	-BEVELED TEGULAR 9/16	2195	\$2.80	\$3.10
	-Hi-CAC	747	\$2.05	\$2.35
	-SECOND LOOK I,II	2765,67,68	\$2.20	\$2.50
	-FG SECOND LOOK II - *	2758/FG GRID	\$2.70	\$3.00
	-SQUARE-LAY IN 2X4	769	\$1.80	\$2.10
	-SQUARE-LAY IN - BLACK	769BL	\$2.10	\$2.40
	-SQUARE-LAY IN 24X60	772	\$2.30	\$2.60
	-SQUARE-LAY IN 20X60	773	\$2.60	\$2.90
	-FG -SQUARE LAY-IN 2X4*	823/FG GRID	\$2.30	\$2.60
	*UL DESIGN INSTALLATION	823/UL DESIGN	\$2.95	\$3.25
	-FG SQUARE LAY-IN 2X2*	824/FG GRID	\$2.70	\$3.00
	* CROSSGATE (GRAPHIS Rustex)			
	-CUBIC&LINEAR BEVELED	2600/2602	\$5.85	\$6.15
D	* DESIGNER			
	-ANGLED TEGULAR 2X2	737	\$3.00	\$3.30
	-SQUARE LAY-IN 2X4	734	\$2.05	\$2.35
	* DOTS & SQUARES (GRAPHIS Finetex)			
	-WRAPPED TEGULAR 2X2	8003 WHITE	\$6.00	\$6.30
	* DUNE			
	- LAY-IN 2X4	1773	\$2.35	\$2.65
	- LAY-IN 20X60	1796	\$3.30	\$3.60
	- ANGLED TEGULAR 15/16 2X2	1774	\$2.95	\$3.25
	- BEVELED TEGULAR 9/16 2X2	1775	\$3.20	\$3.50
	-BEVELED TEG. ON SILHOUETTE GRID	1775/7600 GRID	\$3.75	\$4.05
	-SECOND LOOK I & II 15/16	2711 & 2712	\$2.70	\$3.00
	-FG LAY-IN 2X4 SQUARE EDGE*	1851/FG GRID	\$3.50	\$3.80
	-FG ANGLED TEGULAR 15/16 2X2*	1853/FG GRID	\$3.70	\$4.00
	-FG BEVELED TEGULAR 9/16 2X2*	1852/FG GRID	\$4.15	\$4.45

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ITEM(S)		ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT		
E	* ENDURA				
	-BEVELED TEGULAR 2X2 9/16	639	\$3.80	\$4.10	
	-ANGLED TEGULAR 2X2 15/16	638	\$3.55	\$3.85	
	* EFFECTS WOOD LOOKS				
	-TEGULAR PERF ON 9/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$14.10	\$14.40	
	-TEGULAR UNPERF ON 9/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$13.05	\$13.35	
	-VECTOR PERF ON 15/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$14.55	\$14.85	
	-VECTOR UNPERF ON 15/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$14.30	\$14.60	
	-VECTOR EXTERIOR	CHECK W/LOCAL CONTRACTOR			
	ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.40/SF TO ABOVE ESTIMATED INSTALLED COSTS.				
* EFFECTS WOOD LOOKS PERIMETER TRIM				MATERIAL ONLY/CARTON	
- 2" PERIMETER TRIM	5342FX	\$719.60	\$719.90		
- 4" PERIMETER TRIM	5344FX	\$827.85	\$828.15		
- 6" PERIMETER TRIM	5346FX	\$879.40	\$879.70		
F	* FILAMENTS FABRICS				
	-ANCHORAGE 2X2	4749-4754	\$12.35	\$12.85	
	-ANCHORAGE SPECIALS 2X2*	4790XXX	\$12.35	\$12.85	
	(*Minimum order 13 ctns/520sf)				
	-LIDO 2X2	4745-4748	\$13.45	\$13.95	
	-NETWORK 2X2	4760-4764	\$14.65	\$15.15	
	-NITRO 2X2	4755-4759	\$14.65	\$15.15	
	ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.50 /SF TO ABOVE ESTIMATED INSTALLED COSTS.				
	* FINE FISSURED				(ALSO SEE SCHOOL ZONE FINE FISSURED)
	-ANGLED TEGULAR	1732	\$2.90	\$3.20	
-ANGLED TEGULAR COLOR	1732 CR, HA, CM, PL, AD	\$3.00	\$3.30		
-FG ANGLED TEGULAR 2X2*	1833/FG GRID	\$3.15	\$3.45		
-BEVELED TEGULAR 9/16	1734	\$2.75	\$3.05		
-FG HIGH NRC (2X2)*	1810	\$2.95	\$3.25		
-FG HIGH NRC 2X2 BEV. TEG. 9/16**	1821	\$3.05	\$3.35		
-FG HIGH NRC 2X2 ANGLED TEG.*	1820	\$2.80	\$3.10		
-FG HIGH NRC 2X4 ANGLED TEG.*	1824	\$2.70	\$3.00		
-FG HIGH NRC/CAC (2X4)*	1811	\$2.35	\$2.65		
-LAY-IN 2X4	1729	\$1.85	\$2.15		
-LAY-IN 2X4 COLOR	1729BL,CR,HA,PL,AD,CM	\$2.20	\$2.50		
-FG LAY-IN 2X4 *	1830	\$2.30	\$2.60		
-LAY-IN 20X60	1736	\$2.40	\$2.70		
-LAY-IN 24X60	1737	\$2.30	\$2.60		
-OPEN PLAN TEGULAR 2x2 (15/16)	1756	\$3.95	\$4.25		
-OPEN PLAN LAY-IN 2X4	1755	\$3.45	\$3.75		
-SECOND LOOK I,II,III	1760/1761/1762/1764	\$2.30	\$2.60		
-FG SECOND LOOK 2X4*	1861/FG GRID	\$2.85	\$3.15		
* FISSURED					
-ANGLED TEGULAR	705	\$2.45	\$2.75		
-FG ANGLED TEGULAR 2X2*	815/FG GRID	\$3.30	\$3.60		
-SQUARE LAY-IN	755	\$1.80	\$2.10		
-FG LAY-IN 2X4*	895/FG GRID	\$2.30	\$2.60		
* FLUMES					
-WRAPPED TEGULAR 2X2	8004	\$6.00	\$6.30		
G	* GEORGIAN				
	-BEVELED TEGULAR 15/16	1752	\$2.80	\$3.10	
	-SQUARE LAY-IN	763	\$2.00	\$2.30	
	-FG SQUARE LAY-IN 2X4*	898/FG GRID	\$2.35	\$2.65	
	-HIGH ACOUSTICS 2X2 LAY-IN	796	\$2.70	\$3.00	
	-HIGH ACOUSTICS 2X2 TEGULAR	1750	\$3.05	\$3.35	
-HIGH WASABILITY 2X2 LAY-IN	794	\$2.15	\$2.45		
H	* HEALTH ZONE ULTIMA				
	SQUARE LAY-IN	1935 W/Prelude XL	\$3.95	\$4.25	
	BEVELED TEGULAR 15/16	1935 W/Prelude XL	\$4.15	\$4.45	
	-INSTALLED ON CLEAN ROOM GRID		\$7.60	\$7.90	
	BEVELED TEGULAR 9/16	1936 W/Suprafine XL	\$4.40	\$4.70	
	* HEALTH ZONE OPTIMA				
SQUARE LAY-IN 2X4	3115 W/Prelude XL	\$4.35	\$4.65		
-INSTALLED ON CLEAN ROOM GRID		\$7.95	\$8.25		
SQUARE TEGULAR 15/16 2X4	3215 W/Prelude XL	\$4.80	\$5.10		
For 2x2 and/or 9/16 grid add \$.25/sf to above costs.					

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I	* INFUSION 2X2 CEILING PANELS/SF		MATERIAL ONLY/SQ FT			
	Sizes 1'x4', 2'x2'		\$29.00	\$61.00		
	Sizes 2'x4', 2'x6'		\$39.00	\$61.00		
L	* LEDGES	8011	\$5.95	\$6.25		
	* LINEAGE WOODLOOKS PLANKS	1480XXX (MATERIAL ONLY)	\$4.15	\$4.65		
M	* MESA					
	-SQUARE LAY-IN 2X4	683	\$2.65	\$2.95		
	-ANGLED TEGULAR 2X2	681	\$3.20	\$3.50		
	-BEVELED EGULAR 2X2 (9/16)	682	\$3.45	\$3.75		
	-HIGH CAC ANGLED TEGULAR	686	\$3.40	\$3.70		
	-BEVELED TEGULAR 2X2 (9/16)	687	\$3.65	\$3.95		
	* METALWORKS					
	-VECTOR 2X2 NONPERF - WHITE	9418U6A1WH	\$11.45	\$11.95		
	-VECTOR 2X2 NONPERF - COLORS	9418U6A1MY, SG	\$13.55	\$14.05		
	-VECTOR 2X2 PERF W/O INFILL WH	9420U6A2WH	\$13.50	\$14.00		
	-VECTOR 2X2 PERF W/O INFILL CO	9420U6A2MY, SG	\$13.85	\$14.35		
-EXTERIOR METAL VECTOR	CHECK WITH YOUR LOCAL CONTRACTOR					
-9/16 SQ TEG 5/8 NONPERF 2X2 WH	4700U6A1WH	\$9.65	\$10.15			
-9/16 SQ TEG 5/8 NONPERF 2X2 COL	4700U6A1MY, SG	\$10.10	\$10.60			
-9/16 SQ TEG 5/8 PERF 2X2 WHITE	4702U6A2WH	\$10.70	\$11.20			
-9/16 SQ TEG 5/8 P ERF 2X2 COLOR	4702U6A2MY, SG	\$11.15	\$11.65			
-9/16 SQ TEG 5/16 NONPERF 2X2 WH	9320U6A1WH	\$8.60	\$9.10			
-9/16 SQ TEG 5/16 NONPERF 2X2 CO	9320U6A1MY, SG	\$9.70	\$10.20			
-9/16 SQ TEG 5/16 PERF 2X2 WHITE	9324U6A2WH	\$9.65	\$10.15			
-9/16 SQ TEG 5/16 PERF 2X2 COLOR	9324U6A2MY, SG	\$10.75	\$11.25			
-15/16 SQ TEG 5/8 NONPERF 2X2 WH	9680U6A1WH	\$9.40	\$9.90			
-15/16 SQ TEG 5/8 NONPERF 2X2 CO	9680U6A1MY, SG	\$10.50	\$11.00			
-15/16 SQ TEG 5/8 PERF 2X2 WHITE	9682U6A2WH	\$10.45	\$10.95			
-15/16 SQ TEG 5/8 PERF 2X2 COLOR	9682U6A2MY, SG	\$10.50	\$11.00			
-15/16 SQ TEG 5/16 NONPERF 2X2 WH	9683U6A1WH	\$8.35	\$8.85			
-15/16 SQ TEG 5/16 NONPERF 2X2 CO	9683U6A1MY, SG	\$9.45	\$9.95			
-15/16 SQ TEG 5/16 PERF 2X2 WHITE	9685U6A2WH	\$9.40	\$9.90			
-15/16 SQ TEG 5/16 PERF 2X2 COLOR	9685U6A2MY, SG	\$10.50	\$11.00			
-FLUSH TEG NONPERF 2X2 WH	9442U6A1WH	\$9.25	\$9.75			
-FLUSH TEG NONPERF 2X2 CO	9442U6A1MY, SG	\$10.30	\$10.80			
-FLUSH TEG PERF 2X2 WHITE	9444U6A2WH	\$10.25	\$10.75			
-FLUSH TEG PERF 2X2 COLOR	9444U6A2MY, SG	\$11.15	\$11.65			
-BEV CONCEALED NONPERF 2X2 WH	9300U6A1WH	\$8.35	\$8.85			
-BEV CONCEALED NONPERF 2X2 CO	9300U6A1MY, SG	\$9.90	\$10.40			
-BEV CONCEALED PERF 2X2 WHITE	9337U6A2WH	\$9.40	\$9.90			
-BEV CONCEALED PERF 2X2 COLOR	9337U6A2MY, SG	\$10.50	\$11.00			
-ACOUSTICAL INFILL PANEL	8200100	\$2.95	\$3.20			
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*	METALWORKS 3D	2X2 MATERIAL ONLY	\$	8.50	\$	23.00
*	METALWORKS LOCK-IN	CONSULT ARCHITECTURAL SPECIALTIES				
*	METALWORKS OPEN CELL	6188 2X2 LAY-IN 3" CELL	\$14.45	\$15.45		
		6189 2X2 LAY-IN 4" CELL	\$11.85	\$12.85		
		6193 2X2 LAY-IN 6" CELL	\$9.55	\$10.55		
		6194 2X2 LAY-IN 8" CELL	\$8.35	\$9.35		
*	METALWORKS PLANK WH/SG	5330 /32 Unperf 6&8'	\$17.25	\$19.25		
		5331 33Perforated 6&8'	\$18.20	\$20.20		

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M	* METALWORKS MESH			
	-DIAMOND WEAVE	1" WHITE & STD COLORS	\$26.25	\$27.25
		2" WHITE & STD. COLORS	\$21.10	\$22.10
		CASCADES WH & STD COLORS	\$32.65	\$33.65
	-EXPANDED	LATTICE WH & STD COLORS	\$18.35	\$19.35
		SCALLOPS WH & STD COLORS	\$20.85	\$21.85
		TRELLIS WH & STD COLORS	\$22.00	\$23.00
	-WELDED WIRE	1" WHITE & STD COLORS	\$20.75	\$21.75
		2" WHITE & STD COLORS	\$15.90	\$16.90
		3" WHITE & STD COLORS	\$14.00	\$15.00
	- SQUARE WEAVE	2 CELL WH & ST COLORS	\$17.00	\$18.00
		TWIN ROUND NARROW WH & STD COLORS	\$35.90	\$36.90
		TWIN FLAT WIDE WH & STD COLORS	\$24.05	\$25.05
	- LINEAR WEAVE	SINGLE MINI WH & STD COLORS	\$26.35	\$27.35
		TRIPLE NARROW WH & STD COLORS	\$32.30	\$33.30
PREMIUM COLORS BRONZE & COPPER ADD \$2.50/SF TO ALL PANELS ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.60 /SF TO ABOVE ESTIMATED INSTALLED COSTS.				
	* METALWORKS SECURE LOCK			
	-2X2 and 2x4	MATERIAL ONLY	\$ 6.50	\$ 8.70
M	* METALWORKS TIN			
	-NAIL UP 2X4 UNPERF BARE STEEL	56001B1NUTNA	\$7.55	\$8.55
	-NAIL UP 2X4 UNPERF COPPER & CHROME	56001B1NUTCP	\$15.15	\$16.15
	-NAIL UP 2X4 UNPERF WHITE & LACQUERED ST	56001B1NUTLS	\$8.90	\$9.90
	-LAY-IN 2X2 UNPERF BARE STEEL	56001B1L5TNA	\$6.30	\$7.30
	-LAY-IN 2X2 UNPERF COPPER & CHROME	56001B1L5TCP	\$14.20	\$15.20
	-LAY-IN 2X2 UNPERF WHITE & LACQUERED STE	56001B1L5TWH	\$7.70	\$8.70
	-LAY-IN 2X2 PERF BARE STEEL	56001B3L5TNA	\$9.30	\$10.30
	-LAY-IN 2X2 PERF COPPER & CHROME	56001B3L5TCP	\$18.05	\$19.05
	-LAY-IN 2X2 PERF WHITE & LACQUERED STEEL	56001B3L5TWH	\$10.90	\$11.90
	-TEG 2X2 UNPERF BARE STEEL	56001B1T5TNA	\$7.75	\$8.75
	-TEG 2X2 UNPERF COPPER & CHROME	56001B1T5TCP	\$16.50	\$17.50
	-TEG 2X2 UNPERF WHITE & LACQUERED STEEL	56001B1T5TWH	\$9.35	\$10.35
	-TEG 2X2 PERF BARE STEEL	56001B3T5TNA	\$10.30	\$11.30
	-TEG 2X2 PERF COPPER & CHROME	56001B3T5TCP	\$19.05	\$20.05
-TEG 2X2 PERF WHITE & LACQUERED STEEL	56001B3T5TWH	\$11.90	\$12.90	
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	* METAPHORS COFFERS -Packaged 5 units per carton - 4 carton (20 unit) minimum			
	- CONVEX/COVE (Without ceiling infill)	5725/5727 /Unit Installed	\$113.05	\$115.05
	- CROWN (Without ceiling infill)	5726/ Unit Installed	\$135.60	\$137.60
	- BEAD (Without ceiling infill)	5728/Unit Installed	\$113.05	\$115.05
	- LINEAR (Without ceiling infill)	5729/Unit Installed	\$135.60	\$137.60
O	* OPTIMA OPEN PLAN			
	-2X4X3/4" LAY-IN	3151	\$3.85	\$4.15
	-2X4X1" LAY-IN	3153	\$4.00	\$4.30
	-2X4X1-1/2" LAY-IN	3155	\$4.30	\$4.60
	-4X4X1" LAY-IN	3160	\$4.20	\$4.50
	-20"X60"X1" LAY-IN	3156	\$4.80	\$5.10
	-30"X30"X1" LAY-IN	3158	\$6.20	\$6.50
	-TEGULAR 30"X30"X1"	3259	\$5.35	\$5.65
	-TEGULAR 2X2X1 " (15/16)	3250	\$4.55	\$4.85
	-TEGULAR 2X2X1-1/2" (15/16)	3253	\$5.15	\$5.45
	-TEGULAR 2X2X1" FOIL BACKED	3354	\$5.15	\$5.45
	-TEGULAR 4X4X1" (9/16)	3255	\$5.05	\$5.35
	* OPTIMA PLANK			
	-SQUARE 24X72" ON 15/16	3161	\$5.10	\$5.40
	-SQUARE 24X96" ON 15/16	3162	\$5.35	\$5.65
-TEGULAR 24X72" ON 9/16	3261	\$5.95	\$6.25	
-TEGULAR 24X96" ON 9/16	3262	\$6.10	\$6.40	
* OPTIMA VECTOR				
-2x2x7/8	3900 On existing 15/16 grid	\$6.55	\$6.85	
-2x2x7/8	3900 On New 15/16 grid	\$7.10	\$7.40	
-30X30	3904	\$8.85	\$9.15	
-4x4	3905	\$8.70	\$9.00	
-2X4	3908	\$8.20	\$8.50	
-2X6	3906	\$9.00	\$9.30	
-2X8	3907	\$9.00	\$9.30	
P	* PAINTED NUBBY OPEN PLAN			
	-2X4X3/4" LAY-IN	3101	\$3.85	\$4.15
	-2X4X1" LAY-IN	3103	\$4.00	\$4.30
	-TEGULAR 2X2X1 "	3200	\$4.55	\$4.85
* PEBBLE				
-2x4x1" Perf	2989	\$2.90	\$3.20	
-2x4x5/8" Perf.	2983	\$2.35	\$2.65	
R	* RANDOM FISSURED			
-2X4X5/8" LAY-IN PERFORATED	2910	\$2.25	\$2.55	

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ITEM(S)	ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
-2X4X5/8" LAY-IN NON-PERFORATED	2911	\$2.20	\$2.50

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S	* SCHOOL ZONE FINE FISSURED				
	-FINE FISSURED 2X2 LAY-IN	465	\$2.45	\$2.70	
	-FINE FISSURED 2X4 LAY-IN	466	\$2.20	\$2.45	
	-FINE FISSURED HIGH NRC 2X4	1713	\$2.10	\$2.35	
	-FINE FISSURED HIGH NRC/CAC 2X4	1714	\$2.10	\$2.35	
	-FINE FISSURED HIGH NRC/CAC 2X2	1717/1719	\$2.25	\$2.50	
*	SHASTA				
	-2X4 PERFORATED	2906	\$2.25	\$2.55	
*	STONES				
	-2X2 Square Tegular 9/16	651	\$4.25	\$4.55	
T	* TIERRA				
	-LAY-IN 2X2	3460	\$5.80	\$6.10	
	<i>For 9/16 lay-in add \$.25/sf to above costs</i>				
	* TINCRAFT	8008/09/10	\$7.10	\$7.60	
	* TINCRAFT FAUX COLORS	8008BZ,CP,PW,SL	\$9.50	\$10.00	
	* TUNDRA				
	-LAY-IN 2X4	302	\$2.55	\$2.85	
-FG LAY-IN 2X4*	840/FG GRID	\$2.80	\$3.10		
-BEVELED TEGULAR 2X2 (15/16)	303	\$3.00	\$3.30		
U	* ULTIMA				
	-LAY-IN 2X4 (15/16)	1913	\$3.20	\$3.50	
	-TEGULAR 2X4 (9/16)	1915	\$3.60	\$3.90	
	-LAY-IN 2X2 (15/16)	1910	\$3.45	\$3.75	
	-TEGULAR 2X2 (9/16)	1912	\$4.00	\$4.30	
	-TEGULAR 2X2 ON SILHOUETTE GRID	1912/7600	\$4.45	\$4.75	
	-TEGULAR 30X30 (9/16 Suprafine)	1905	\$5.00	\$5.30	
	-OPEN PLAN 2X2 ON 9/16	1942	\$4.30	\$4.60	
	-OPEN PLAN 2X4 TEG. ON 15/16	1944	\$3.75	\$4.05	
	-OPEN PLAN 2X2 ON 9/16	1951	\$4.55	\$4.85	
	-OPEN PLAN 2X4 TEG. ON 15/16	1952	\$4.00	\$4.30	
	-VECTOR (ON EXISTING GRID)	1920	\$4.00	\$4.30	
	-VECTOR (ON NEW GRID)	1920	\$4.60	\$4.90	
	<i>Ceiling 2 Ceiling Ultima 1910HRC, 1911HRC, 1912HRC, 1913HRC, 1914HRC & 1915HRC; add \$.20/sf to above costs</i>				
	* ULTIMA PLANK				
	-LAYIN 24X72" ON 15/16	1980	\$5.00	\$5.30	
	-LAYIN 24X60" ON 15/16	1984	\$5.55	\$5.85	
	-TEGULAR 24X72" ON 15/16	1981	\$5.85	\$6.15	
	-TEGULAR 24X60" ON 15/16	1985	\$6.05	\$6.35	
	-TEGULAR 24X72" ON 9/16	1982	\$5.45	\$5.75	
-TEGULAR 24X60" ON 9/16	1986	\$5.65	\$5.95		
-SHIPLAP 24X72" ON 15/16 K2C2 Short side	1983	\$6.25	\$6.55		
-SHIPLAP 24X60" ON 15/16 K2C2 Short side	1987	\$6.25	\$6.55		
-SHIPLAP 24X72" ON 15/16 Teg Short side	1988	\$6.25	\$6.55		
-SHIPLAP 24X60" ON 15/16 Teg Short side	1989	\$6.25	\$6.55		
* ULTIMA THEMES					
-TEGULAR 2X2 (15/16)	Z1911A021	\$9.15	\$9.45		
-TEGULAR 2X2 (9/16)	Z1912A021	\$9.40	\$9.70		
-VECTOR 2X2	Z1920A021	\$10.35	\$10.65		
V	* VL NON-PERFORATED 2X4	870	\$3.90	\$4.20	
	* VL ON ALL ALLUMINUM GRID	870/AL7200	\$5.05	\$5.35	
	* VL ON CLEAN ROOM GRID	870/EA7903	\$7.40	\$7.70	
	* VL ON PRELUDE PLUS GRID	870/HD8200	\$4.60	\$4.90	
	* VL PERFORATED 2X4	871	\$3.95	\$4.25	
	* VL ON ALL ALLUMINUM GRID	871/AL7200	\$5.15	\$5.45	
	* VL ON CLEAN ROOM GRID	871/EA7903	\$7.50	\$7.80	
	* VL ON PRELUDE PLUS GRID	871/HD8200	\$4.70	\$5.00	

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ITEM(S)	ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT
W * WOODWORKS NATURAL VARIATIONS & CONSTANTS		
* WOODWORKS VECTOR UNPERF NATURAL (68xx)		\$25.85 \$26.85
- WOODWORKS CONSTANTS VECTOR UNPERFORATED		\$20.90 \$21.90
WOODWORKS VECTOR PERF NATURAL (68xx)		\$27.70 \$28.70
-WOODWORKS CONSTANTS VECTOR PERFORATED		\$22.60 \$23.60
WOODWORKS TEGULAR UNPERF NATURAL (68xx)		\$23.65 \$24.65
-WOODWORKS CONSTANTS TEGULAR UNPERFORATED		\$19.95 \$20.95
WOODWORKS TEGULAR PERF NATURAL (68xx)		\$25.50 \$26.50
-WOODWORKS CONSTANTS TEGULAR PERFORATED		\$20.55 \$21.55
ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS. ADD 15% FOR FSC WOODWORKS		
* WOODWORKS BAMBOO PATINA/NATIVE		
TEGULAR - UNPERF	6840	\$28.95 \$29.95
TEGULAR - PERF	6841	\$30.55 \$31.55
VECTOR - UNPERF	6834	\$30.60 \$31.60
VECTOR - PERF	6835	\$32.10 \$33.10
ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS. ADD 15% FOR FSC WOODWORKS		
WOODWORKS BAMBOO LINEAR PLANKS CONTACT ARCHITECTURAL SPECIALTIES		
* WOODWORKS PERIMETER TRIM MATERIAL ONLY / LIN FT		
4"X8'	6954xxx	\$9.80 \$10.80
6"X8'	6956xxx	\$12.15 \$13.15
* WOODWORKS CHANNELED MATERIAL ONLY/SQ FT		
Channeled Vector or Tegular - 2x2, 2x4		\$ 25.00 \$ 45.00
Channeled Plank	5474W7	Contact AS
* WOODWORKS CONCEALED MATERIAL ONLY / SQ FT		
		\$21.00 \$30.00
* WOODWORKS WALLS MATERIAL ONLY / SQ FT		
		\$17.00 \$25.00
* WOODWORKS GRILLE CONTACT ARCHITECTURAL SPECIALTIES		
* WOODWORKS LINEAR 4" & 6" CONTACT ARCHITECTURAL SPECIALTIES		
CANOPIES		
INFUSIONS MATERIAL ONLY		
- Polycarbonate Solid *	2x6	\$1,202 \$1,252
	2x5	\$1,173 \$1,223
- Polycarbonate Channeled	2x6	\$1,049 \$1,099
	2x5	\$994 \$1,044
- Alloy (Simplicity)	2x6	
	2x5	Contact AS
- Alloy (Perforated)	2x6	
	2x5	
- Graphix Prints	2x5	\$1,141 \$1,191
	2x6	\$1,159 \$1,209
*Note: Cultered Pearl Solid add \$85/panel to above numbers - Red Fire add \$25/panel		
- 4'x10' Channeled Poly Panels	Mist, Caribbean, Midnight, Sunset & Fire	\$1,875 \$1,925
- Partitions		MATERIAL ONLY/PCS \$550 \$630
METALWORKS CANOPIES MATERIAL ONLY		
- MetalWorks Flat Canopy Microperf	BP5375P3WH	\$1,946 \$1,996
- MetalWorks Curved Canopies Microperf	BP5376P3WH & BP5377P3WH	\$2,475 \$2,525
METALWORKS WINGS MATERIAL ONLY/SQFT		
- Suspended Full Wing (10, 2'x4' Panels)		\$1,150 \$1,710
- Wall Mount Half Wing (5, 2'x4' Panels)		\$625 \$905
SOUNDSCAPES MATERIAL ONLY		
- Acoustical Canopies 46-1/2"X75"X1-1/4" (Hill or Valley/panel)		\$1,591 \$1,641
- Acoustical Canopies 36"X36"X1-1/4" (Hill or Valley/panel)		\$1,162 \$1,212
- Shapes Panels 4'x4'	5440-47WH (per panel)	\$213 \$223
- Shapes Small Rectangle	5448WH (per panel)	\$331 \$341
- Shapes Large Rectangle	5449WH (per panel)	\$391 \$401
Shapes standard colors - Add approximately \$80 per pane		
- Deck Hanging Kit	5450 (each)	\$58 \$63
- Grouping Frames	5451 (each)	\$303 \$328
- Frame Splice Kit	5452 (each)	\$37 \$42
- Frame Alignment Kit	5453 (each)	\$20 \$25
- Panel Hook Kit	5454 (each)	\$33 \$38
- Drywall Hanging Kit	5455 (each)	\$26 \$31
- Extended Hanging Cables	625530 (each)	\$98 \$103
Installation costs vary widely depending upon job conditions Consult your contractor for installation estimates		
WOODWORKS CANOPIES		
-36X72 Hill/Valley	5918W1	\$1,810 \$1,815
-48x96 Hill/Valley	5919W1	\$2,330 \$2,335

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SOUND DIFFUSERS		
- 2x2 Pyramid Diffuser with Flange - White		<i>MATERIAL ONLY/SF</i>
- 2x2 Pyramid Diffuser with Flange - Fabric		
- 2x4 Pyramid Diffuser with Flange - White		
- 2x4 Pyramid Diffuser with Flange - Fabric		
- 4x4 Pyramid Diffuser with Flange - White		
- 4x4 Pyramid Diffuser with Flange - Fabric		<i>Contact AS</i>
- 2x2 Barrel Diffuser with Flange - White		
- 2x2 Barrel Diffuser with Flange - Fabric		
- 2x4 Barrel Diffuser with Flange - White		
- 2x4 Barrel Diffuser with Flange - Fabric		
- 4x4 Barrel Diffuser with Flange - White		
- 4x4 Barrel Diffuser with Flange - Fabric		
- 2x2 Pyramid Diffuser with Wall Mount - White		<i>MATERIAL ONLY/Panel</i>
- 2x2 Pyramid Diffuser with Wall Mount - Fabric		\$154 \$159
- 2x4 Pyramid Diffuser with Wall Mount - White		\$173 \$178
- 2x4 Pyramid Diffuser with Wall Mount - Fabric		\$215 \$220
		\$264 \$269

IMPORTANT NOTES & CAUTIONS

* Most Fire Guard items calculated based on use of FG board & FG grid material differences only. For installations in accordance with UL® Fire Resistance designs, add approximately \$0.50-0.75/sf to installed costs shown (tenting, extra labor, etc).

SEISMIC NOTE: All costs shown are for installation in SDC A&B only. For SDC C, add approximately \$0.10-0.30/SF, and for SDC D, E, or F add approximately \$0.35-\$0.65/SF to installed costs. Add \$0.10/sf to all aforementioned numbers if not using the BERC2 For D,E&F jobs with areas over 2,500sf, requiring seismic separation joints, add an additional:
Traditional methods - Add \$9.00-\$14.00 per lineal foot of separation joint.
Armstrong Seismic Joint Clip method - Add \$2.50 - \$3.00 per lineal foot of separation joint.

- ALL COSTS AND NOTES ARE SUBJECT TO REVISION WITHOUT NOTICE.
- ALL ITEMS LISTED AS WHITE CLASS A UNLESS OTHERWISE DESIGNATED.
- ALL METAL, WOOD, METAPHORS & MESH QUOTED INSTALLED AS FIELD ONLY (NO BORDER CUTS).
ADD AMOUNT INDICATED IN NOTE at BOTTOM FOR INSTALLATIONS WITH BORDER CUTS.
- MINIMUM QUANTITIES FOR SPECIALS --- MINERAL FIBER - 5,000sf FIBERGLASS - 2,500sf
- MINIMUM QUANTITIES FOR CUSTOM COLOR SPECIALS - 25,000sf
- MINIMUM ORDER QUANTITIES WOOD TEGULAR & VECTOR --- 4 CARTONS
- MINIMUM ORDER QUANTITIES FOR METAPHORS ---- 4 CARTONS (20 COFFERS)
- ALL ORDERS FOR CUSTOM MATERIALS & SPECIALS ARE NON-CANCELLABLE
- ALL COSTS BASED ON USING STANDARD PRELUDE XL WHITE GRID UNLESS OTHERWISE NOTED
- COSTS FOR JOBS SMALLER THAN 20,000-40,000SF MAY INCREASE SIGNIFICANTLY.
- COSTS FOR JOBS LARGER THAN 20,000-40,000SF MAY BE LOWER THAN INDICATED HERE.
- COSTS VARY BY REGIONS OF THE COUNTRY DUE TO LABOR, FREIGHT, ETC. DIFFERENCES.
- COSTS WILL INCREASE WITH A HIGH RATIO OF HALLWAYS OR SMALL ROOMS/SPACES.
- CERTAIN STANDARD ITEMS MAY REQUIRE MINIMUM ORDER QUANTITIES.
- DUE TO THE COMPLEXITY OF SERPENTINA THE NUMBERS SHOWN ARE MEANT ONLY TO SERVE AS AN APPROXIMATION FOR PRODUCT COMPARISON PURPOSES ONLY.

GENERAL ADDERS TO ABOVE COSTS -WHERE AVAILABLE- BUT NOT SHOWN HERE.
(CONSULT YOUR ARMSTRONG CEILING CATALOG FOR AVAILABILITY):

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	ADD
-COLOR UPCHARGE WHERE AVAILABLE AND NOT SHOWN	+ .30-.40/SF
-SPECIAL COLOR ITEMS - PLUS SET-UP	+ .30-.80/SF
- FIRE RATED - (WHERE NOT ALREADY DESIGNATED)	+ .15-.40/SF
- 2'X 2' - (WHERE AVAILABLE & NOT ALREADY LISTED C285)	+ .15-.25/SF
- FOIL - (FIBERGLASS PRODUCTS ONLY)	+ .25-.40/SF

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- HARDWARE FRIENDLY OPTION - ADD APPROXIMATELY		\$2.10-\$2.50/sf
- AL ALUMINUM (2X4 VS Prelude XL)		+.60-.75/sf
-360 DEGREE <u>PAINTED</u> PRELUDE (WH or BL) (Not Powder Coated)		+.30-.50/SF
- PROFILE GRID (CONSULT YOUR ARMSTRONG REP)		+.75-1.60/SF
- 9/16" GRID (WHERE NOT ALREADY DESIGNATED)		+.15-.25/SF