

ARMSTRONG CEILING RELATIVE COST GUIDE

COSTS ARE ESTIMATED AND OFFERED FOR COMPARISON AMONG PRODUCT OPTIONS ONLY.
ESTIMATES ARE BASED ON TYPICAL 20,000-40,000SF PROJECTS. COSTS MAY VARY SIGNIFICANTLY
WITH PROJECT SIZE. INSTALLATION BASED ON IBC SEISMIC DESIGN CATEGORY A & B PROJECTS.
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ITEM(S)	ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
A * ARMATUFF LAY-IN 2X4	860	\$2.90	\$3.20
* ARMATUFF FIRE GUARD 2X4*	862/FG GRID	\$3.30	\$3.60
C * CERAMAGUARD NONPERF. 2X4	605	\$3.95	\$4.25
- ON ALL ALUMINUM GRID SYSTEM	605/AL7200	\$4.85	\$5.15
* CIRRUS:			
-ANGLED TEGULAR	584	\$3.25	\$3.55
-ANGLED TEGULAR COLOR	584CM,CR,HA,PL,YS	\$3.60	\$3.90
-CAC 40 TEGULAR 9/16"	576	\$3.95	\$4.25
-BEVELED TEGULAR 9/16"	589	\$3.30	\$3.60
-BEVELED TEGULAR COLOR	589CM,CR,HA,PL,YS	\$3.65	\$3.95
-BEVELED TEG ON SILHOUETTE GRID	589/7600	\$3.95	\$4.25
-LAY-IN 2X2	574	\$3.05	\$3.35
-BEADED	561/562/623	\$4.05	\$4.35
-BORDERS (25% CARVED PANELS)	R300, R100, ETC	\$4.80	\$5.10
-CHAMFERED	557/627	\$4.05	\$4.35
-CLASSIC MOTIFS	524/526	\$8.55	\$8.85
-CLASSIC STEP	591/585	\$4.80	\$5.10
-CONCEALED TILE (12X12)	580	\$6.50	\$6.80
-FG TEGULAR 2X2*	578/FG GRID	\$3.95	\$4.25
-OPEN PLAN	558	\$3.80	\$4.10
-SECOND LOOK I,II,III	512/513/514	\$3.40	\$3.70
-THEMES (25% CARVED PANELS)	S400, S500, ETC	\$8.25	\$8.55
<i>High Recycled content Cirrus HRC 574, 533, 589, 584, 535; add \$.25/sf to above costs.</i>			
* CLEAN ROOM MYLAR (2X4)	1716 W/Prelude XL Grid	\$5.75	\$6.05
	1721 W/Prelude XL Grid	\$5.90	\$6.20
-INSTALLED ON CLEAN ROOM GRID	1716/EA7903	\$8.45	\$8.75
	1721/EA7903	\$8.60	\$8.90
* CLEAN ROOM VL (2X4)*	870 W/Prelude XL Grid	\$3.45	\$3.75
* CORTEGA			
-ANGLED TEGULAR	704	\$2.40	\$2.70
-FG ANGLED TEGULAR 2X2*	816/FG GRID	\$2.95	\$3.25
-BEVELED TEGULAR 9/16	2195	\$2.60	\$2.90
-Hi-CAC	747	\$1.85	\$2.15
-SECOND LOOK I,II,III	2765,67,68	\$2.15	\$2.45
-FG SECOND LOOK II - *	2758/FG GRID	\$2.60	\$2.90
-SQUARE-LAY IN 2X4	769	\$1.70	\$2.00
-SQUARE-LAY IN - BLACK	769BL	\$1.90	\$2.20
-SQUARE-LAY IN 24X60	772	\$2.00	\$2.30
-SQUARE-LAY IN 20X60	773	\$2.30	\$2.60
-FG -SQUARE LAY-IN 2X4*	823/FG GRID	\$2.10	\$2.40
*UL DESIGN INSTALLATION	823/UL DESIGN	\$2.80	\$3.10
-FG SQUARE LAY-IN 2X2*	824/FG GRID	\$2.40	\$2.70
-SQUARE-LAY IN VPO 2X4	761	\$1.80	\$2.10
* CROSSGATE			
-CUBIC&LINEAR BEVELED	2600/2602 WHITE&COLORS	\$5.15	\$5.45
-GROOVED PLANK	2625 WHITE&COLORS	\$5.15	\$5.45
D * DESIGNER			
-ANGLED TEGULAR 2X2	737	\$2.75	\$3.05
-SQUARE LAY-IN 2X4	734	\$1.85	\$2.15
* DOTS & SQUARES			
-WRAPPED TEGULAR 2X2	8003 WHITE	\$6.10	\$6.40
-WRAPPED TEGULAR 2X2	8003 COLORS	\$6.55	\$6.85
* DUNE			
- LAY-IN 2X4	1773	\$2.20	\$2.50
- LAY-IN 20X60	1796	\$2.90	\$3.20
- ANGLED TEGULAR 15/16 2X2	1774	\$2.80	\$3.10
- BEVELED TEGULAR 9/16 2X2	1775	\$3.05	\$3.35
-BEVELED TEG. ON SILHOUETTE GRID	1775/7600 GRID	\$3.55	\$3.85
-SECOND LOOK I & II 15/16	2711 & 2712	\$2.60	\$2.90
-FG LAY-IN 2X4 SQUARE EDGE*	1851/FG GRID	\$3.05	\$3.35
-FG ANGLED TEGULAR 15/16 2X2*	1853/FG GRID	\$3.30	\$3.60
-FG BEVELED TEGULAR 9/16 2X2*	1852/FG GRID	\$3.65	\$3.95

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ITEM(S)		ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
E	* ENDURA			
	-BEVELED TEGULAR 2X2 9/16	639	\$3.45	\$3.75
	-ANGLED TEGULAR 2X2 15/16	638	\$3.20	\$3.50
	* EFFECTS WOOD LOOKS			
	-TEGULAR PERF ON 9/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$14.00	\$14.30
	-TEGULAR UNPERF ON 9/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$12.90	\$13.20
	-VECTOR PERF ON 15/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$15.20	\$15.50
	-VECTOR UNPERF ON 15/16	CHERRY/DARK CHERRY/MAPLE/WALNUT	\$15.20	\$15.50
	-VECTOR EXTERIOR	CHECK W/LOCAL CONTRACTOR		
	<i>ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.40/SF TO ABOVE ESTIMATED INSTALLED COSTS.</i>			
	* EFFECTS WOOD LOOKS PERIMETER TRIM		MATERIAL ONLY/CARTON	
	- 2" PERIMETER TRIM	5342FX__	\$719.60	\$719.90
	- 4" PERIMETER TRIM	5344FX__	\$827.85	\$828.15
	- 6" PERIMETER TRIM	5346FX__	\$879.40	\$879.70
F	* FILAMENTS FABRICS			
	-ANCHORAGE 2X2	4749-4754	\$10.80	\$11.30
	-ANCHORAGE SPECIALS 2X2*	4790XXX	\$10.80	\$11.30
	<i>(*Minimum order 13 ctns/520sf)</i>			
	-LIDO 2X2	4745-4748	\$11.75	\$12.25
	-NETWORK 2X2	4760-4764	\$12.80	\$13.30
	-NITRO 2X2	4755-4759	\$12.80	\$13.30
	<i>ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.50 /SF TO ABOVE ESTIMATED INSTALLED COSTS.</i>			
	* FINE FISSURED	(ALSO SEE SCHOOL ZONE FINE FISSURED)		
	-ANGLED TEGULAR	1732	\$2.65	\$2.95
	-ANGLED TEGULAR COLOR	1732 CR, HA, CM, PL, AD	\$2.70	\$3.00
	-FG ANGLED TEGULAR 2X2*	1833/FG GRID	\$2.80	\$3.10
	-BEVELED TEGULAR 9/16	1734	\$2.70	\$3.00
	-CERAMAGUARD PERFORATED*	608	\$3.85	\$4.15
	-CONCEALED TILE (12X12)	592	\$6.55	\$6.85
	-FF HIGH NRC 2X2	1713	\$2.30	\$2.60
	-FF HIGH NRC 2X4	1714	\$2.05	\$2.35
	-FG HIGH NRC (2X2)*	1810	\$2.75	\$3.05
	-FG HIGH NRC 2X2 BEV.TEG. 9/16**	1821	\$2.95	\$3.25
	-FG HIGH NRC 2X2 ANGLED TEG.*	1820	\$2.75	\$3.05
	-FG HIGH NRC 2X4 ANGLED TEG.*	1824	\$2.75	\$3.05
	-FG HIGH NRC/CAC (2X4)*	1811	\$2.25	\$2.55
	-FG HIGH CAC 2X2 TEGULAR 15/16	1828	\$2.80	\$3.10
	-FG HIGH CAC 2X2 TEGULAR 9/16	1829	\$3.05	\$3.35
	-LAY-IN 2X4	1729	\$1.75	\$2.05
	-LAY-IN 2X4 COLOR	1729BL,CR,HA,PL,AD,CM	\$2.00	\$2.30
	-FG LAY-IN 2X4 *	1830	\$2.05	\$2.35
	-FG LAY-IN 2X4 COLOR*	1830BL,CR,HA,PL,AD,CM	\$2.35	\$2.65
	-LAY-IN 20X60	1736	\$2.30	\$2.60
	-LAY-IN 24X60	1737	\$2.00	\$2.30
	-OPEN PLAN TEGULAR 2x2 (15/16)	1756	\$3.55	\$3.85
	-OPEN PLAN LAY-IN 2X4	1755	\$3.10	\$3.40
	-SECOND LOOK I,II,III,IV	1760/1761/1762/1764	\$2.20	\$2.50
	-SECOND LOOK I & II COLORS	1760/61CR,HA,PL,YS	\$2.65	\$2.95
	-FG SECOND LOOK 2X4*	1861/FG GRID	\$2.55	\$2.85
	-VPO 2X4	1749	\$1.90	\$2.20
	* FISSURED			
	-ANGLED TEGULAR	705	\$2.40	\$2.70
	-FG ANGLED TEGULAR 2X2*	815/FG GRID	\$2.95	\$3.25
	-SQUARE LAY-IN	755	\$1.70	\$2.00
	-FG LAY-IN 2X4*	895/FG GRID	\$2.10	\$2.40
	* FLUMES			
	-WRAPPED TEGULAR 2X2	8004 WHITE	\$6.10	\$6.40
	-WRAPPED TEGULAR 2X2	8004 COLORS	\$6.55	\$6.85
G	* GEORGIAN			
	-BEVELED TEGULAR 15/16	1752	\$2.55	\$2.85
	-SQUARE LAY-IN	763	\$1.85	\$2.15
	-FG SQUARE LAY-IN 2X4*	898/FG GRID	\$2.15	\$2.45
	-HIGH ACOUSTICS 2X2 LAY-IN	796	\$2.45	\$2.75
	-HIGH ACOUSTICS 2X2 TEGULAR	1750	\$2.80	\$3.10
	-HIGH WASABILITY 2X2 LAY-IN	794	\$1.95	\$2.25
	* GRAPHIS	8005/6/7	\$5.15	\$5.45

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ITEM(S)		ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
H	* HEALTH ZONE ULTIMA			
	SQUARE LAY-IN	1935 W/Prelude XL	\$3.50	\$3.80
	BEVELED TEGULAR 15/16	1935 W/Prelude XL	\$3.70	\$4.00
	-INSTALLED ON CLEAN ROOM GRID		\$6.35	\$6.65
	BEVELED TEGULAR 9/16	1936 W/Suprafine XL	\$3.95	\$4.25
I	* INFUSION 2X2 CEILING PANELS/SF			
	-PEACE BLUE/CRYSTALLINE FOCUS/CLEAR ARBOR		\$41.60	\$42.60
	-WHITE CIRCLETS/SILVER ORBIT/BLUE LINEN/NATURAL LINEN		\$48.30	\$49.30
	-CHALK FOLIO		\$55.20	\$56.20
L	* LATITUDES	588	\$5.45	\$5.75
	* LEDGES	8011	\$6.05	\$6.35
	* LINEAGE WOODLOOKS PLANKS	1480XXX (MATERIAL ONLY)	<i>\$3.75</i>	<i>\$4.25</i>
M	* MESA			
	-SQUARE LAY-IN 2X4	683	\$2.35	\$2.65
	-ANGLED TEGULAR 2X2	681	\$2.90	\$3.20
	-BEVELED EGULAR 2X2 (9/16)	682	\$3.15	\$3.45
	-HIGH CAC ANGLED TEGULAR	686	\$3.05	\$3.35
	-BEVELED EGULAR 2X2 (9/16)	687	\$3.30	\$3.60
	* METALWORKS			
	-VECTOR 2X2 NONPERF - WHITE	9418U6A1WH	\$11.30	\$11.80
	-VECTOR 2X2 NONPERF - COLORS	9418U6A1MY, SG	\$13.75	\$14.25
	-VECTOR 2X2 PERF W/O INFILL WH	9420U6A2WH	\$13.65	\$14.15
	-VECTOR 2X2 PERF W/O INFILL CO	9420U6A2MY, SG	\$13.45	\$13.95
	-EXTERIOR METAL VECTOR	CHECK WITH YOUR LOCAL CONTRACTOR		
	-9/16 SQ TEG 5/8 NONPERF 2X2 WH	4700U6A1WH	\$9.50	\$10.00
	-9/16 SQ TEG 5/8 NONPERF 2X2 COL	4700U6A1MY, SG	\$9.95	\$10.45
	-9/16 SQ TEG 5/8 PERF 2X2 WHITE	4702U6A2WH	\$10.60	\$11.10
	-9/16 SQ TEG 5/8 P ERF 2X2 COLOR	4702U6A2MY, SG	\$11.05	\$11.55
	-9/16 SQ TEG 5/16 NONPERF 2X2 WH	9320U6A1WH	\$8.45	\$8.95
	-9/16 SQ TEG 5/16 NONPERF 2X2 CO	9320U6A1MY, SG	\$9.60	\$10.10
	-9/16 SQ TEG 5/16 PERF 2X2 WHITE	9324U6A2WH	\$9.50	\$10.00
	-9/16 SQ TEG 5/16 PERF 2X2 COLOR	9324U6A2MY, SG	\$10.65	\$11.15
	-15/16 SQ TEG 5/8 NONPERF 2X2 WH	9680U6A1WH	\$9.30	\$9.80
	-15/16 SQ TEG 5/8 NONPERF 2X2 CO	9680U6A1MY, SG	\$10.40	\$10.90
	-15/16 SQ TEG 5/8 PERF 2X2 WHITE	9682U6A2WH	\$10.35	\$10.85
	-15/16 SQ TEG 5/8 PERF 2X2 COLOR	9682U6A2MY, SG	\$10.35	\$10.85
	-15/16 SQ TEG 5/16 NONPERF 2X2 WH	9683U6A1WH	\$8.25	\$8.75
	-15/16 SQ TEG 5/16 NONPERF 2X2 CO	9683U6A1MY, SG	\$9.35	\$9.85
	-15/16 SQ TEG 5/16 PERF 2X2 WHITE	9685U6A2WH	\$9.30	\$9.80
	-15/16 SQ TEG 5/16 PERF 2X2 COLOR	9685U6A2MY, SG	\$10.40	\$10.90
	-FLUSH TEG NONPERF 2X2 WH	9442U6A1WH	\$9.15	\$9.65
	-FLUSH TEG NONPERF 2X2 CO	9442U6A1MY, SG	\$10.20	\$10.70
	-FLUSH TEG PERF 2X2 WHITE	9444U6A2WH	\$10.15	\$10.65
	-FLUSH TEG PERF 2X2 COLOR	9444U6A2MY, SG	\$11.05	\$11.55
	-BEV CONCEALED NONPERF 2X2 WH	9300U6A1WH	\$8.25	\$8.75
	-BEV CONCEALED NONPERF 2X2 CO	9300U6A1MY, SG	\$9.75	\$10.25
	-BEV CONCEALED PERF 2X2 WHITE	9337U6A2WH	\$9.30	\$9.80
	-BEV CONCEALED PERF 2X2 COLOR	9337U6A2MY, SG	\$10.40	\$10.90
	-ACOUSTICAL INFILL PANEL	8200100	\$2.95	\$3.20
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	* METALWORKS LOCK-IN	CONSULT ARCHITECTURAL SPECIALTIES		
	* METALWORKS OPEN CELL	6188 2X2 LAY-IN 3" CELL	\$14.25	\$15.25
		6189 2X2 LAY-IN 4" CELL	\$11.70	\$12.70
		6193 2X2 LAY-IN 6" CELL	\$9.35	\$10.35
		6194 2X2 LAY-IN 8" CELL	\$8.20	\$9.20
	* METALWORKS PLANK WH/SG	5330 /32 Unperf 6&8'	\$17.25	\$19.25
		5331 33Perforated 6&8'	\$18.20	\$20.20

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M	* METALWORKS MESH			
	-DIAMOND	4" WHITE & STD COLORS	\$22.35	\$23.35
		6" WHITE & STD. COLORS	\$17.40	\$18.40
	-EXPANDED	CASCADES WH & STD COLORS	\$32.55	\$33.55
		LATTICE WH & STD COLORS	\$18.25	\$19.25
		SCALLOPS WH & STD COLORS	\$20.75	\$21.75
		TRELLIS WH & STD COLORS	\$21.90	\$22.90
	-WELDED CELL	1" WHITE & STD COLORS	\$20.65	\$21.65
		2" WHITE & STD COLORS	\$15.80	\$16.80
		3" WHITE & STD COLORS	\$13.90	\$14.90
		4" WHITE & STD COLORS	\$13.50	\$14.50
	-WOVEN	CRIMPED WH & STD COLORS	\$20.55	\$21.55
		LINEAR WH & STD COLORS	\$32.20	\$33.20
		TARTAN WH 7 STD COLORS	\$35.80	\$36.80
PREMIUM COLORS BRONZE & COPPER ADD \$2.50/SF TO ALL PANELS ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$.60 /SF TO ABOVE ESTIMATED INSTALLED COSTS.				
M	* METALWORKS TIN			
	-NAIL UP 2X4 UNPERF BARE STEEL	56001B1NUTNA	\$8.00	\$9.00
	-NAIL UP 2X4 UNPERF COPPER & CHROME	56001B1NUTCP	\$16.40	\$17.40
	-NAIL UP 2X4 UNPERF WHITE & LACQUERED S	56001B1NUTLS	\$9.45	\$10.45
	-LAY-IN 2X2 UNPERF BARE STEEL	56001B1L5TNA	\$6.60	\$7.60
	-LAY-IN 2X2 UNPERF COPPER & CHROME	56001B1L5TCP	\$15.40	\$16.40
	-LAY-IN 2X2 UNPERF WHITE & LACQUERED ST	56001B1L5TWH	\$8.20	\$9.20
	-LAY-IN 2X2 PERF BARE STEEL	56001B3L5TNA	\$9.20	\$10.20
	-LAY-IN 2X2 PERF COPPER & CHROME	56001B3L5TCP	\$17.95	\$18.95
	-LAY-IN 2X2 PERF WHITE & LACQUERED STEEL	56001B3L5TWH	\$10.80	\$11.80
	-TEG 2X2 UNPERF BARE STEEL	56001B1T5TNA	\$7.60	\$8.60
	-TEG 2X2 UNPERF COPPER & CHROME	56001B1T5TCP	\$16.40	\$17.40
	-TEG 2X2 UNPERF WHITE & LACQUERED STEE	56001B1T5TWH	\$9.20	\$10.20
	-TEG 2X2 PERF BARE STEEL	56001B3T5TNA	\$10.20	\$11.20
	-TEG 2X2 PERF COPPER & CHROME	56001B3T5TCP	\$18.95	\$19.95
	-TEG 2X2 PERF WHITE & LACQUERED STEEL	56001B3T5TWH	\$11.80	\$12.80
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	* METAPHORS COFFERS	-Packaged 5 units per carton - 4 carton (20 unit) minimum.		
	- CONVEX/COVE (Without ceiling infill)	5725/5727 /Unit Installed	\$98.50	\$100.50
	- CROWN (Without ceiling infill)	5726/ Unit Installed	\$117.95	\$119.95
	- BEAD (Without ceiling infill)	5728/Unit Installed	\$98.50	\$100.50
	- LINEAR (Without ceiling infill)	5729/Unit Installed	\$117.95	\$119.95
N	* NATURAL FISSURED			
	-ANGLED TEGULAR	507	\$3.75	\$4.05
	-CONCEALED (12X12)	552/554	\$5.45	\$5.75
	-SQUARE EDGE LAY-IN 2X2	536	\$3.50	\$3.80
O	* OPTIMA OPEN PLAN			
	-2X4X3/4" LAY-IN	3151	\$3.55	\$3.85
	-2X4X1" LAY-IN	3153	\$3.70	\$4.00
	-2X4X1-1/2" LAY-IN	3155	\$4.05	\$4.35
	-4X4X1" LAY-IN	3160	\$3.95	\$4.25
	-20"X60"X1" LAY-IN	3156	\$4.45	\$4.75
	-30"X30"X1" LAY-IN	3158	\$5.70	\$6.00
	-TEGULAR 30"X30"X1"	3259	\$5.00	\$5.30
	-TEGULAR 2X2X1 " (15/16)	3250	\$4.25	\$4.55
	-TEGULAR 2X2X1-1/2" (15/16)	3253	\$4.95	\$5.25
	-TEGULAR 2X2X1" FOIL BACKED	3354	\$4.95	\$5.25
	-TEGULAR 4X4X1" (9/16)	3255	\$4.85	\$5.15
	* OPTIMA PLANK			
	-SQUARE 24X72" ON 15/16	3161	\$4.55	\$4.85
	-SQUARE 24X96" ON 15/16	3162	\$4.80	\$5.10
	-TEGULAR 24X72" ON 9/16	3261	\$5.35	\$5.65
	-TEGULAR 24X96" ON 9/16	3262	\$5.50	\$5.80
	* OPTIMA VECTOR			
	-2x2x7/8	3900 On existing 15/16 grid	\$5.80	\$6.10
	-2x2x7/8	3900 On New 15/16 grid	\$6.30	\$6.60
	-30X30	3904	\$7.75	\$8.05
	-4x4	3905	\$7.65	\$7.95
	-2X4	3908	\$7.25	\$7.55
	-2X6	3906	\$7.95	\$8.25
	-2X8	3907	\$7.95	\$8.25

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ITEM(S)		ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT		
P	* PAINTED NUBBY OPEN PLAN				
	-2X4X3/4" LAY-IN	3101	\$3.55	\$3.85	
	-2X4X1" LAY-IN	3103	\$3.70	\$4.00	
	-TEGULAR 2X2X1 "	3200	\$4.25	\$4.55	
* PEBBLE	-2x4x1" Perf	2989	\$2.60	\$2.90	
	-2x4x5/8" Perf.	2983	\$2.10	\$2.40	
R	* RANDOM FISSURED				
	-2X4X5/8" LAY-IN PERFORATED	2910	\$2.05	\$2.35	
	-2X4X5/8" LAY-IN NON-PERFORATED	2911	\$2.00	\$2.30	
S	* SANSERRA				
	-ANGLED TEGULAR	573	\$5.25	\$5.55	
	- 12x12 SE CONCEALED	571	\$6.55	\$6.85	
	* SCHOOL ZONE FINE FISSURED	(ALSO SEE FINE FISSURED)			
	-FINE FISSURED 2X2 LAY-IN	465	\$2.25	\$2.50	
	-FINE FISSURED 2X4 LAY-IN	466	\$1.95	\$2.20	
	-FINE FISSURED HIGH NRC 2X4	1713	\$2.05	\$2.30	
	-FINE FISSURED HIGH NRC/CAC 2X4	1714	\$2.05	\$2.30	
	* SHASTA				
	-2X4 PERFORATED	2906	\$2.05	\$2.35	
* STICKS	-2X2 Square Tegular 9/16	655	\$4.90	\$5.20	
	-2X2 Angled Tegular 15/16	654	\$4.65	\$4.95	
	For colors add \$.30/sf to above costs.				
* STONES	-2X2 Square Tegular 9/16	651	\$3.80	\$4.10	
	-2X2 Angled Tegular 15/16	650	\$3.60	\$3.90	
	For colors add \$.30/sf to above costs.				
* STRATUS	-SQUARE TEGULAR 9/16	530	\$3.65	\$3.95	
	-SQUARE TEGULAR 9/16 COLOR	530CR,HA,PL	\$4.10	\$4.40	
	-ANGLED TEGULAR 15/16	531	\$3.45	\$3.75	
	-ANGLED TEGULAR 15/16 COLOR	531CR,HA,PL	\$3.90	\$4.20	
T	* TIERRA				
	-LAY-IN 2X2	3460	\$4.35	\$4.65	
	-LAY-IN 2X4	3461	\$4.10	\$4.40	
	For 9/16 lay-in add \$.25/sf to above costs.				
	* TINCRAFT	8008/09/10	\$6.20	\$6.70	
	* TINCRAFT FAUX COLORS	8008BZ,CP,PW,SL	\$8.30	\$8.80	
	* TERRAIN	587	\$5.45	\$5.75	
	* TRACES - CORAL/FERN	596/595	\$5.45	\$5.75	
	* TUNDRA				
	-LAY-IN 2X4	302	\$2.30	\$2.60	
-FG LAY-IN 2X4*	840/FG GRID	\$2.50	\$2.80		
-BEVELED TEGULAR 2X2 (15/16)	303	\$3.00	\$3.30		
U	* ULTIMA				
	-LAY-IN 2X4 (15/16)	1913	\$2.90	\$3.20	
	-TEGULAR 2X4 (9/16)	1915	\$3.30	\$3.60	
	-LAY-IN 2X2 (15/16)	1910	\$3.15	\$3.45	
	-TEGULAR 2X2 (9/16)	1912	\$3.60	\$3.90	
	-TEGULAR 2X2 ON SILHOUETTE GRID	1912/7600	\$4.10	\$4.40	
	-TEGULAR 30X30 (9/16 Suprafine)	1905	\$4.40	\$4.70	
	-OPEN PLAN 2X2 ON 9/16	1942	\$3.90	\$4.20	
	-OPEN PLAN 2X4 TEG. ON 15/16	1944	\$3.40	\$3.70	
	-OPEN PLAN 2X2 ON 9/16	1951	\$4.00	\$4.30	
	-OPEN PLAN 2X4 TEG. ON 15/16	1952	\$3.55	\$3.85	
	-VECTOR (ON EXISTING GRID)	1920	\$3.65	\$3.95	
	-VECTOR (ON NEW GRID)	1920	\$4.15	\$4.45	
	High recycled content Ultima HRC 1911, 1912, 1914 & 1915; add \$.20/sf to above costs				

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ITEM(S)	ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
* ULTIMA PLANK			
-LAYIN 24X72" ON 15/16	1980	\$4.50	\$4.80
-LAYIN 24X60" ON 15/16	1984	\$4.90	\$5.20
-TEGULAR 24X72" ON 15/16	1981	\$5.25	\$5.55
-TEGULAR 24X60" ON 15/16	1985	\$5.40	\$5.70
-TEGULAR 24X72" ON 9/16	1982	\$4.90	\$5.20
-TEGULAR 24X60" ON 9/16	1986	\$5.10	\$5.40
-SHIPLAP 24X72" ON 15/16 K2C2 Short side	1983	\$5.55	\$5.85
-SHIPLAP 24X60" ON 15/16 K2C2 Short side	1987	\$5.55	\$5.85
-SHIPLAP 24X72" ON 15/16 Teg Short side	1988	\$5.55	\$5.85
-SHIPLAP 24X60" ON 15/16 Teg Short side	1989	\$5.55	\$5.85
* ULTIMA THEMES			
-TEGULAR 2X2 (15/16)	Z1911A021	\$8.05	\$8.35
-TEGULAR 2X2 (9/16)	Z1912A021	\$8.30	\$8.60
-VECTOR 2X2	Z1980A021	\$9.05	\$9.35
V			
* VL NON-PERFORATED 2X4	870	\$3.45	\$3.75
* VL ON ALL ALLUMINUM GRID	870/AL7200	\$4.35	\$4.65
* VL ON CLEAN ROOM GRID	870/EA7903	\$6.20	\$6.50
* VL ON PRELUDE PLUS GRID	870/HD8200	\$4.10	\$4.40
* VL PERFORATED 2X4	871	\$3.50	\$3.80
* VL ON ALL ALLUMINUM GRID	871/AL7200	\$4.40	\$4.70
* VL ON CLEAN ROOM GRID	871/EA7903	\$6.25	\$6.55
* VL ON PRELUDE PLUS GRID	871/HD8200	\$4.20	\$4.50
W			
* WOODWORKS NATURAL VARIATIONS & CONSTANTS			
WOODWORKS VECTOR UNPERF NATURAL (68xx)		\$25.75	\$26.75
- WOODWORKS CONSTANTS VECTOR UNPERFORATED		\$20.80	\$21.80
WOODWORKS VECTOR PERF NATURAL (68xx)		\$27.55	\$28.55
-WOODWORKS CONSTANTS VECTOR PERFORATED		\$22.50	\$23.50
WOODWORKS TEGULAR UNPERF NATURAL (68xx)		\$23.55	\$24.55
-WOODWORKS CONSTANTS TEGULAR UNPERFORATED		\$19.80	\$20.80
WOODWORKS TEGULAR PERF NATURAL (68xx)		\$25.40	\$26.40
-WOODWORKS CONSTANTS TEGULAR PERFORATED		\$20.45	\$21.45
ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY			
ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS.			
ADD 15% FOR FSC WOODWORKS			
* WOODWORKS BAMBOO PATINA/NATIVE			
TEGULAR - UNPERF	6840	\$28.85	\$29.85
TEGULAR - PERF	6841	\$30.45	\$31.45
VECTOR - UNPERF	6834	\$30.50	\$31.50
VECTOR - PERF	6835	\$32.00	\$33.00
ALL ABOVE HAVE 4PCS/CTN + A 4 CARTON MINIMUM ORDER QUANTITY			
ABOVE COSTS FOR FULL PANEL INSTALLATIONS ONLY. FOR INSTALLATIONS WITH BORDER CUTS ADD \$. 50SF TO ABOVE ESTIMATED INSTALLED COSTS.			
ADD 15% FOR FSC WOODWORKS			
WOODWORKS BAMBOO LINEAR PLANKS	CONTACT ARCHITECTURAL SPECIALTIES		
* WOODWORKS PERIMETER TRIM MATERIAL ONLY / LIN FT			
4"X8'	6954xxx	\$14.40	\$15.40
6"X8'	6956xxx	\$15.20	\$16.20
* WOODWORKS CHANNELED MATERIAL ONLY/SQ FT			
Channeled Plank - 6"x8' 13mm	5474W7_ _ _	\$33.65	\$34.65
Channeled Plank - 6"x8' 5mm	5474W8_ _ _	\$39.50	\$40.50
Channeled Plank - 6"x10' 13mm	5475W7_ _ _	\$38.65	\$39.65
Channeled Plank - 6"x10' 5mm	5475W8_ _ _	\$45.35	\$46.35
* WOODWORKS GRILLE CONTACT ARCHITECTURAL SPECIALTIES			
* WOODWORKS LINEAR 4" & 6" CONTACT ARCHITECTURAL SPECIALTIES			

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ITEM(S)	ITEM NUMBER(S)	EST. INSTALLED COST RANGE/SQFT	
INFUSIONS			
<i>MATERIAL ONLY</i>			
- Polycarbonate Solid *	2x6	\$1,202	\$1,252
	2x5	\$1,173	\$1,223
- Polycarbonate Channeled	2x6	\$1,049	\$1,099
	2x5	\$994	\$1,044
- Alloy (Simplicity)	2x6	\$1,829	\$1,879
	2x5	\$1,762	\$1,812
- Alloy (Perforated)	2x6	\$1,917	\$1,967
	2x5	\$1,833	\$1,883
- Graphix Prints	2x5	\$1,141	\$1,191
	2x6	\$1,159	\$1,209
<i>*Note: Cultured Pearl Solid add \$85/panel to above numbers - Red Fire add \$25/panel.</i>			
- 4'x10' Channeled Poly Panels	Mist, Caribbean, Midnight, Sunset & Fire	\$1,875	\$1,925
METALWORKS CANOPIES			
<i>MATERIAL ONLY</i>			
- MetalWorks Flat Canopy Microperf	BP5375P3WH	\$1,946	\$1,996
- MetalWorks Curved Canopies Microperf	BP5376P3WH & BP5377P3WH	\$2,475	\$2,525
METALWORKS WINGS			
<i>MATERIAL ONLY</i>			
- 2x4 Panel Unperforated White	BP5927P1WH	\$85	\$135
- 2x4 Panel Perforated White	BP5927P2WH	\$148	\$198
- 2x4 Panel Unperforated	COLORS	\$95	\$145
- 2x4 Panel Perforated	COLORS	\$158	\$208
- 2x4 Panel Unperf/Perforated Suspension Kit	WHITE/COLORS	\$158	\$208
SOUNDSCAPES			
<i>MATERIAL ONLY</i>			
- Acoustical Canopies 46-1/2"X75"X1-1/4" (Hill or Valley/panel)		\$1,591	\$1,641
- Shapes Panels 4'x4'	5440-47WH (per panel)	\$194	\$204
- Shapes Small Rectangle	5448WH (per panel)	\$304	\$314
- Shapes Large Rectangle	5449WH (per panel)	\$361	\$371
<i>Shapes standard colors - Add approximately \$80 per panel</i>			
- Deck Hanging Kit	5450 (each)	\$58	\$63
- Grouping Frames	5451 (each)	\$303	\$328
- Frame Splice Kit	5452 (each)	\$37	\$42
- Frame Alignment Kit	5453 (each)	\$20	\$25
- Panel Hook Kit	5454 (each)	\$33	\$38
- Drywall Hanging Kit	5455 (each)	\$26	\$31
- Extended Hanging Cables	625530 (each)	\$98	\$103
<i>Installation costs vary widely depending upon job conditions. Consult your contractor for installation estimates.</i>			
WOODWORKS CANOPIES			
-36X72 Hill/Valley	5918W1	\$1,810	\$1,815
-48x96 Hill/Valley	5919W1	\$2,330	\$2,335

SOUND DIFFUSERS		<i>MATERIAL ONLY/SF</i>	
- 2x2 Pyramid Diffuser with Flange - White		\$146	\$151
- 2x2 Pyramid Diffuser with Flange - Fabric		\$166	\$171
- 2x4 Pyramid Diffuser with Flange - White		\$188	\$193
- 2x4 Pyramid Diffuser with Flange - Fabric		\$234	\$239
- 4x4 Pyramid Diffuser with Flange - White		\$306	\$311
- 4x4 Pyramid Diffuser with Flange - Fabric		\$382	\$387
- 2x2 Barrel Diffuser with Flange - White		\$156	\$161
- 2x2 Barrel Diffuser with Flange - Fabric		\$176	\$181
- 2x4 Barrel Diffuser with Flange - White		\$200	\$205
- 2x4 Barrel Diffuser with Flange - Fabric		\$247	\$252
- 4x4 Barrel Diffuser with Flange - White		\$324	\$329
- 4x4 Barrel Diffuser with Flange - Fabric		\$400	\$405
		<i>MATERIAL ONLY/Panel</i>	
- 2x2 Pyramid Diffuser with Wall Mount - White		\$154	\$159
- 2x2 Pyramid Diffuser with Wall Mount - Fabric		\$173	\$178
- 2x4 Pyramid Diffuser with Wall Mount - White		\$215	\$220
- 2x4 Pyramid Diffuser with Wall Mount - Fabric		\$264	\$269

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IMPORTANT NOTES & CAUTIONS

* Most Fire Guard items calculated based on use of FG board & FG grid material differences only. For installations in accordance with UL® Fire Resistance designs, add approximately \$0.50-0.75/sf to installed costs shown (tenting, extra labor, etc).

SEISMIC NOTE: All costs shown are for installation in SDC A&B only. For SDC C, add approximately \$0.10-0.30/SF, and for SDC D, E, or F add approximately \$0.35-\$0.65/SF to installed costs. Add \$0.10/sf to all aforementioned numbers if not using the BERC2
For D,E&F jobs with areas over 2,500sf, requiring seismic separation joints, add an additional:
Traditional methods - Add \$9.00-\$14.00 per lineal foot of separation joint.
Armstrong Seismic Joint Clip method - Add \$2.50 - \$3.00 per lineal foot of separation joint.

- ALL COSTS AND NOTES ARE SUBJECT TO REVISION WITHOUT NOTICE.**
- ALL ITEMS LISTED AS WHITE CLASS A UNLESS OTHERWISE DESIGNATED.
 - ALL METAL, WOOD, METAPHORS & MESH QUOTED INSTALLED AS FIELD ONLY (NO BORDER CUTS).
ADD AMOUNT INDICATED IN NOTE at BOTTOM FOR INSTALLATIONS WITH BORDER CUTS.
 - MINIMUM QUANTITIES FOR SPECIALS --- MINERAL FIBER - 5,000sf FIBERGLASS - 2,500sf
 - MINIMUM QUANTITIES FOR CUSTOM COLOR SPECIALS - 25,000sf
 - MINIMUM ORDER QUANTITIES WOOD TEGULAR & VECTOR --- 4 CARTONS
 - MINIMUM ORDER QUANTITIES FOR METAPHORS ---- 4 CARTONS (20 COFFERS)
 - ALL ORDERS FOR CUSTOM MATERIALS & SPECIALS ARE NON-CANCELLABLE
 - ALL COSTS BASED ON USING STANDARD PRELUDE XL WHITE GRID UNLESS OTHERWISE NOTED
 - COSTS FOR JOBS SMALLER THAN 20,000-40,000SF MAY INCREASE SIGNIFICANTLY.
 - COSTS FOR JOBS LARGER THAN 20,000-40,000SF MAY BE LOWER THAN INDICATED HERE.
 - COSTS VARY BY REGIONS OF THE COUNTRY DUE TO LABOR, FREIGHT, ETC. DIFFERENCES.
 - COSTS WILL INCREASE WITH A HIGH RATIO OF HALLWAYS OR SMALL ROOMS/SPACES.
 - CERTAIN STANDARD ITEMS MAY REQUIRE MINIMUM ORDER QUANTITIES.
 - DUE TO THE COMPLEXITY OF SERPENTINA THE NUMBERS SHOWN ARE MEANT ONLY TO SERVE AS AN APPROXIMATION FOR PRODUCT COMPARISON PURPOSES ONLY.

**GENERAL ADDERS TO ABOVE COSTS -WHERE AVAILABLE- BUT NOT SHOWN HERE.
(CONSULT YOUR ARMSTRONG CEILING CATALOG FOR AVAILABILITY):**

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	ADD
-COLOR UPCHARGE WHERE AVAILABLE AND NOT SHOWN	+.30-.40/SF
-SPECIAL COLOR ITEMS - PLUS SET-UP	+.30-.80/SF
- FIRE RATED - (WHERE NOT ALREADY DESIGNATED)	+.15-.40/SF
-VPO (WHERE AVAILABLE, MIN QTY, PLUS SET-UP)	+.10-.20/SF
- INTERSEPT ANTIMICROBIAL- WHERE AVAIL (PLUS SET-UP)	+.15-.25/SF
- 2'X 2' - (WHERE AVAILABLE & NOT ALREADY LISTED C285)	+.15-.25/SF
- FOIL - (FIBERGLASS PRODUCTS ONLY)	+.25-.40/SF
- HARDWARE FRIENDLY OPTION - ADD APPROXIMATELY	\$2.10-\$2.50/sf
- AL ALUMINUM (2X4 VS Prelude XL)	+.60-.75/sf
-360 DEGREE PAINTED PRELUDE (WH or BL) (Not Powder Coated)	+.30-.50/SF
- PROFILE GRID (CONSULT YOUR ARMSTRONG REP)	+.75-1.60/SF
- 9/16" GRID (WHERE NOT ALREADY DESIGNATED)	+.15-.25/SF